Year 2017



The report depicts the performance of banks sector in Saudi Arabia in 2017. The report shows the main banking indicators as loans, deposits, capital adequacy and profitability for the sector and individual companies.

**Research Scope:** The report includes all the data of the listed Saudi banks in the Saudi Stock. Thus, the number of companies under coverage in this report totaled 12 banks.

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| Financial<br>Indicators | Close<br>Price*<br>(SAR) | Market Cap (SAR MN) | EPS (SAR) | P/E<br>Ratio * |
|-------------------------|--------------------------|---------------------|-----------|----------------|
| Riyad                   | 13.8                     | 41,520              | 1.3       | 10.5           |
| Aljazira                | 12.4                     | 10,168              | 1.0       | 11.9           |
| SAIB                    | 16                       | 12,008              | 1.9       | 8.5            |
| Alawwal                 | 12.2                     | 13,945              | 1.2       | 10.4           |
| Fransi                  | 29.5                     | 35,558              | 2.9       | 10.1           |
| SABB                    | 29.9                     | 44,790              | 2.6       | 11.3           |
| ANB                     | 29.5                     | 29,490              | 3.0       | 9.7            |
| Samba                   | 27.2                     | 54,420              | 2.5       | 10.8           |
| Al Rajhi                | 77.9                     | 126,620             | 5.6       | 13.9           |
| Albilad                 | 23.7                     | 14,232              | 1.6       | 15.1           |
| Alinma                  | 21.4                     | 32,100              | 1.3       | 16.0           |
| NCB                     | 66.1                     | 132,140             | 4.9       | 13.5           |

<sup>\*</sup>As of 9 April 2018

**Source:** Banks filings, SAMA, Tadawul, General Authority for Statistics, and Albilad Capital.

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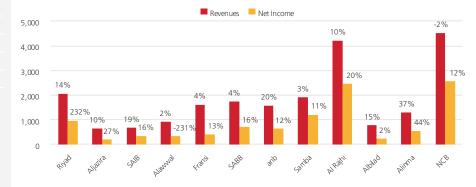
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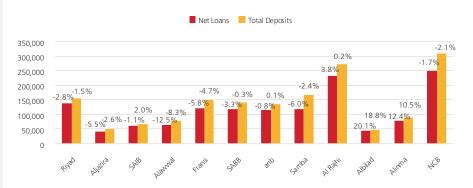
## **Executive Summary**

- The net loans of banking sector registered SAR 1,378 billion (USD 367.4 billion), edging down 1.1% in 2017 compared to an increase of 1.5% in 2016.
- Deposits also shrank slightly by just 0.7%, hitting SAR 1,663 billion (USD 443 billion) in 2017. Corporate and personal deposits continue to dominate the structure of deposits, representing nearly 78% of total deposits.
- The loans to deposits ratio slipped to 82.4% versus 82.8% in 2016. On the other hand, the coverage ratio came in at 162% in 2017 compared with 178% in 2016.
- Banking assets registered a slight increase of 0.4%, compared to 2.1% in 2016, coming in at SAR 2,223 billion (USD 590.4 billion), which is equivalent to 86.5% of GDP.
- Consolidated profit of the banking sector rose 8.7% to SAR 44.95 billion in 2017. Furthermore, all banks recorded a increase in their profits, except Aljazira.
- The retail sector has led the improvement in the banking sector profits of 2017 and spiked by 27%, to SAR 16.74 billion (representing 37% of the sector profits).
- Capital adequacy Tier I ratio posted 18.8%, whereas the capital adequacy Tier I + Tier II ratio came in at 20.9%, exceeding the requirement limit determined by SAMA.
- By the end of 2017, the banking sector index surged by 8% compared to the previous year, while the market capitalization increased by 10%. Shares of seven banks increased, while five other saw their shares slide.

#### Total Operation Income & Net Income (SAR million) with growth rates (%)—2017



#### Net Loans & Total Deposits (SAR million) with growth rates (%)—2017





#### Overview

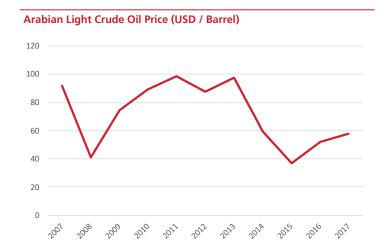
The Saudi economy growth diminished in 2017 to 0.74% at fixed prices, thus the real GDP hit SAR 2,568 billion (USD 684.8 billion). The oil sector shrank 2.97% to SAR 1,104 billion (USD 294.4 billion), meanwhile the non-oil sector increased slightly 1.01% to SAR 1,443 billion (USD 384.8 billion). The private and government sectors, the two components of the non-oil GDP, grew by 0.71% and 1.72% respectively.

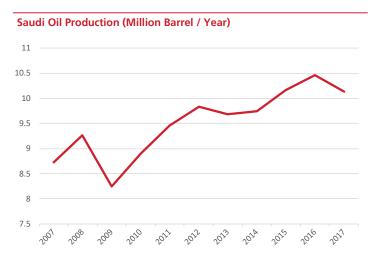
The slowdown in oil sector as result of lower oil supply by OPEC and it's allies in 2017. On the other hand, this agreement positively impacted oil prices to hit highest prices by the end of 2017, meanwhile the Arab Light crude averaged USD 52.7 per barrel, comparing to USD 41 per barrel in 2016.

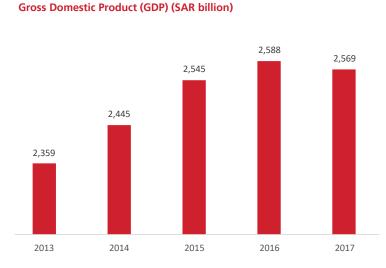
As for the public debt, the Ministry of Finance has issued various domestic bonds during 2017 to finance the their expenditures, with total value SAR 58.45 billion (USD 15.6 billion). At the same time, the ministry issued international bonds valued SAR 80.625 billion (USD 21.5 billion). As a result, the total outstanding direct indebtedness amounted to SAR 443.3 billion (USD 118.2 billion), which represented 17.25% of GDP. The banking sector possessed 72% ( SAR 187.6 billion) of the domestic bonds.

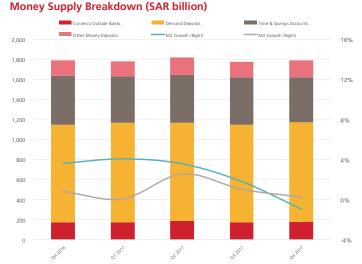
As for money supply, the monetary base decreased 0.2% on an annual basis at the end of the year, registering SAR 301.9 billion (USD 80.6 billion) the lowest growth since 2001, interpreting the monetary basis, we noticed the decline in deposits with SAMA by 3.8%YoY, while, the cash in vault and currency outside banks accelerated 5.5% and 1% respectively. At the same time, M3 increased by 0.2% at SAR 1,791 billion at the end of 2017, it's worth mentioning that M1 increased by 2.42% (SAR 27.74 billion) to reach SAR 1,172 billion. At the same time, M2 contracted by 1% (SAR 16 billion) at end of 2017, representing 90% of M3.

On the other hand, 3M SIBOR (Saudi Interbank Offered Rate), reached 1.823% at the end of 2017 above LIBOR for three months around 36 basis points, which led the Saudi Arabian Monetary Authority (SAMA) in last December to raise Reverse Repo Rate from 1.25% to 1.5%, while maintain the Repo Rate at 2.0% without any change.











#### Banking sector in the Saudi Stock Market

The Saudi stock market (TADAWUL) examined several fluctuations during 2017. Influenced by the global and local surrounding economic conditions and the political situation in the region. In addition to structural reforms of the local economy, and the decline in government spending. Though, the Tadawul All Share Index (TASI) has ended the year rising fifteen basis points compared to previous year, due to the increase in the Banking & Financial services index by 8.2% and Materials sector index by 14%, which was associated with a drop in oil prices to low levels before bouncing back by the end of the year.

By the end of 2017, shares of 7 banks have risen compared with 5 losing shares. The market capitalization of the sector reached SAR 471.7 billion (up 10% over the previous year), which is equivalent to 27.9% of the total market capitalization. In addition, the Banks & Financial Services sector was the most active within the market sectors in terms of trade value as well as number of shares traded in 2017. The traded value of Banks reached SAR 194 billion (USD 51.73 billion), equivalent to 23.3% of the total value of outstanding shares during the year. The Banking sector came second in terms of shares traded with 9.4 billion volume traded during the year, while, the number of transactions for the sector reached 2.12 million transaction, which represented 9.67% of the total transactions.

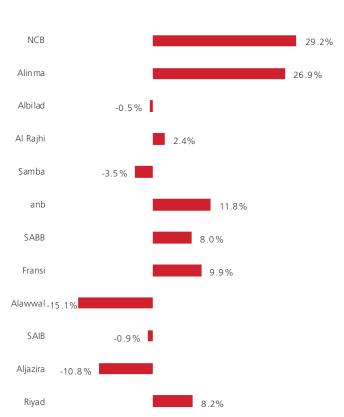
#### Improvement in economic conditions drive the stock market



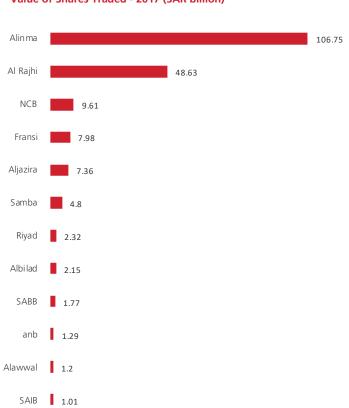
#### **Corporate Actions During 2017**

| Company               | •     | New<br>Share Capital<br>(SAR million) | A atian Tona   |
|-----------------------|-------|---------------------------------------|--|
| Saudi Investment Bank | 7,000 | 7,500                                 | Bonus<br>(1 free share for every<br>14 shares held)  |
| Bank Aljazira         | 4,000 | 5,200                                 | Bonus<br>(3 free shares for<br>every 10 shares held) |

#### **Stock Performance - 2017**



#### Value of Shares Traded - 2017 (SAR billion)





#### **Sector Performance**

Saudi banks returned to growth in profits after they shrank in 2016, growing 8.7% to reach SAR 44.95 billion (USD 11 billion) compared with SAR 41.3 billion (USD 11.7 billion) for the prior-year, driven by the increased in net special commission income to total operating income ratio by 286 bps to reach 73.5% or (SAR 63.68 billion). Net non-interest income tumbled by 286 bps to reach 26.5% of (SAR 22.98 billion).

Net special commission income grow 9% YoY even with slight growth in special commission income by 3.3% due to the drop was in special commission expense by 15%. However, the decline in non-interest income as result from the decline in two factors: Fees & commissions income and FX income by 6.6% and 10.6% respectively. On the other hand, Loans provisions expand 4.6% to SAR 10.3 billion.

On the side of the balance sheet, assets rose slightly by 0.4% compared to 2.1% in 2016, coming in at SAR 2,223 billion (USD 595.5 billion), which is equivalent to 86% of the Gross domestic Product (GDP). Overall, the slowing growth of banking assets was a result of the decline in net loans by 1.1% to SAR 1,378 billion (USD 367.4 billion), nevertheless net investment portfolio grew by 9.1% to reach SAR 428 billion (USD 114.3 billion).

Similarly, the sector liabilities registered a slight decrease of 0.7%, due to the weak growth of deposits, which represented about 89% of total liabilities.

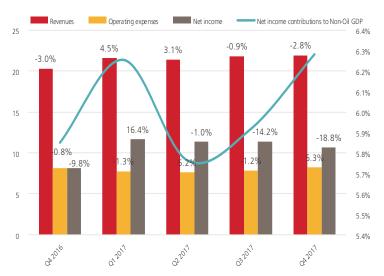
In terms of liquidity, it slipped slightly, as total cash deteriorated 1% YoY; the cash to total assets rate came in at 15.6%. In addition, the rate of cash to total deposits and current deposits contracted by 103 bps and 265 bps respectively, reaching 20.82% and 32.59%. Nevertheless, shareholders' equity to total assets for Banking sector came at 16.1%

On the other hand, the capital adequacy Tier I ratio posted 18.8%, whereas the capital adequacy Tier I + Tier II ratio came in at 20.9%, exceeding the requirement limit determined by the Saudi Arabian Monetary Agency (SAMA).

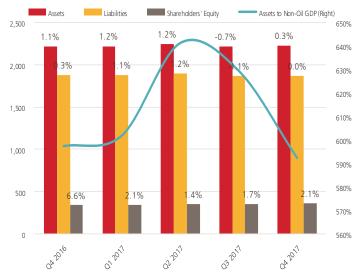
|    | Revenues     |       |       |
|----|--------------|-------|-------|
|    | Market Share | 2017  | 2016  |
| 1  | NCB          | %21.2 | %22.4 |
| 2  | Al Rajhi     | %18.4 | %18.3 |
| 3  | Riyad        | %9.4  | %9.0  |
| 4  | Samba        | %9.4  | %9.4  |
| 5  | SABB         | %8.2  | %8.3  |
| 6  | Fransi       | %7.6  | %7.8  |
| 7  | ANB          | %7.4  | %7.0  |
| 8  | Alinma       | %5.0  | %4.0  |
| 9  | Alawwal      | %4.3  | %4.5  |
| 10 | Albilad      | %3.4  | %3.1  |
| 11 | SAIB         | %3.1  | %3.0  |
| 12 | Aljazira     | %3.0  | %2.9  |
|    |              |       |       |

|    | Assets       |       |       |
|----|--------------|-------|-------|
|    | Market Share | 2017  | 2016  |
| 1  | NCB          | 20.0% | 19.9% |
| 2  | Al Rajhi     | 15.4% | 15.3% |
| 3  | Samba        | 10.2% | 10.5% |
| 4  | Riyad        | 9.7%  | 9.8%  |
| 5  | Fransi       | 8.7%  | 9.2%  |
| 6  | SABB         | 8.4%  | 8.4%  |
| 7  | ANB          | 7.7%  | 7.7%  |
| 8  | Alinma       | 5.2%  | 4.7%  |
| 9  | Alawwal      | 4.5%  | 4.7%  |
| 10 | SAIB         | 4.2%  | 4.3%  |
| 11 | Aljazira     | 3.1%  | 3.0%  |
| 12 | Albilad      | 2.8%  | 2.4%  |
|    |              |       |       |

#### Income vs Expense with growth rates (SAR Billion)



#### **Balance Sheet Breakdown with growth rates**





#### **Banking Segments Performance**

#### **Retail sector**

The retail segment show a strong growth in 2017. Retail revenues increased 8.5%, up to SAR 39 billion representing 45% of total banking revenues, with the support of high demand for consumer loans and credit card, driven by the expansion in population and the products of personal loans. Al-Rajhi and NCB possessed 51% of sector revenues with market share of 30% and 21% respectively, yet their retail sector revenues accounted 74% and 45% of each bank revenues.

The profits of the retail segment surged 25%, coming in at SAR 16.74 billion, which represented 37% of the banking profits. The retail sector has witnessed a major variation in terms of banks performance, as Al-Rajhi bank possessed nearly 36% of the segment net profit, followed by NCB which accounted for 24%, meanwhile 10 banks shared the remaining profit.

#### **Corporate Sector**

Although there was growth in Corporate sector revenues by 6.3% YoY representing 32% of the banking revenues, the sector profit tumbled by 2.8%, to SAR 14.9 billion (representing 33% of the banking sector's profits) mainly due to the swell in impairment charge for credit losses by 18.5% compared with the prior-year, reflecting the slowdown in economic activity and the decline in government spending.

Nevertheless, the sector revenues reached SAR 27.86 billion, while at the segment level, five banks possessed 62% of the segment revenues, as follows: NCB, Riyad, SABB, Samba and Saudi Fransi bank with shares of 16.1%, 12.5%, 11.6%, 10.8% and 10.8%, respectively.

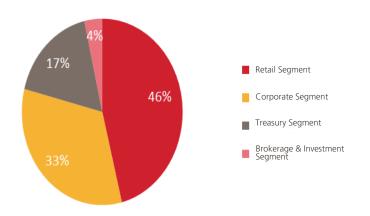
#### **Treasury Sector**

The treasury revenues grew 2.5% YoY to SAR 14.8 billion, stabilizing at 17.1% of the total banking revenues in 2017, while the sector profits increased by 10.8%, reaching SAR 12.86 billion (representing 28.6% of the banking sector's profits). Three banks possessed 46% of sector revenues, as follows: NCB, Saudi Fransi and Samba with shares of 23%, 12% and 11% respectively.

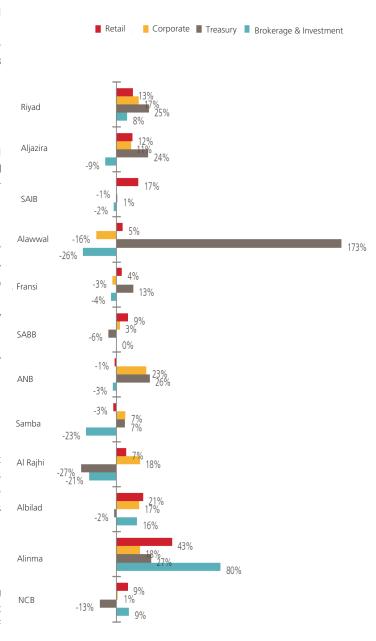
#### **Brokerage and Investment Sector**

The segment revenues slumped by 2.1%, to SAR 3 billion thus representing 3.5% of the banking sector revenues. Moreover, the profits of the segment tumbled 1.2%, to SAR 1.543 billion. Regarding the individual performance of banks, Al Rajhi Bank and NCB captured equally 40%.

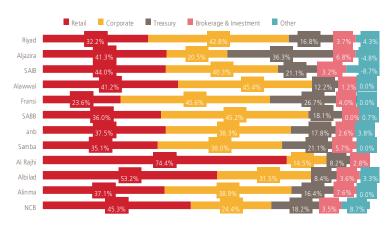
#### Banking Segments Breakdown—2017



#### Revenues Growth per Segment for Each Bank—2017



#### Revenues Breakdown per Segment for Each Bank—2017





#### Loans

The loans portfolio of Saudi banks slowed, hitting SAR 1,378 billion at the end of 2017 and tumbling by 1.1% over the previous year as figure of SAR 1,394 billion.

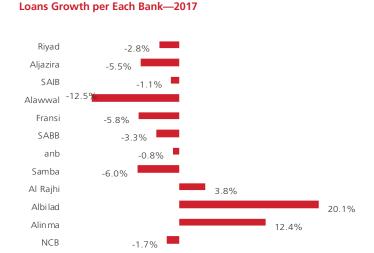
This drop is attributable to a decline in corporate loans by 3% YoY to SAR 922 billion, because of a slowing economic activity and lower government spending, despite the expansion of the retail loans by 2.5% compared to the previous year to reach SAR 468 billion.

#### **Lending Market share**

NCB and Al Rajhi Bank seized 35% of net loans together with market shares of by 18.1% and 16.9%, meanwhile, five other banks (Riyadh, Fransi, Samba, SABB and ANB) possessed 44.3%, with market shares between 8% to 10% for each bank. The other five banks shared the remaining 20.1% of net loans in 2017.

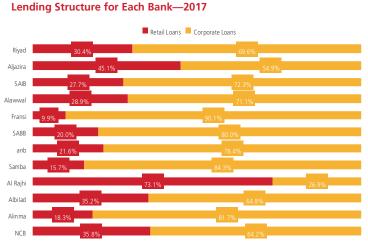
|    | Loans<br>Market Share | 2016  | 2017  |
|----|-----------------------|-------|-------|
| 1  | NCB                   | 18.2% | 18.1% |
| 2  | Al Rajhi              | 16.1% | 16.9% |
| 3  | Riyad                 | 10.2% | 10.1% |
| 4  | Fransi                | 9.3%  | 8.8%  |
| 5  | Samba                 | 9.0%  | 8.5%  |
| 6  | SABB                  | 8.7%  | 8.5%  |
| 7  | ANB                   | 8.3%  | 8.3%  |
| 8  | Alinma                | 5.0%  | 5.7%  |
| 9  | Alawwal               | 5.2%  | 4.6%  |
| 10 | SAIB                  | 4.3%  | 4.3%  |
| 11 | Albilad               | 2.6%  | 3.2%  |
| 12 | Aljazira              | 3.0%  | 2.9%  |
|    |                       |       |       |

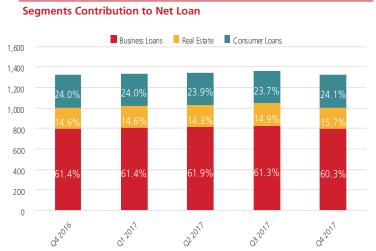
# Net Loans Growth 1,410 1,405 1,400 1,395 1,380 1,370 1,370 1,365 Net Loans Loans to GDP 220% 218% 218% 218% 214% 216% 214% 212% 212% 212% 206% 206% 206% 204%



#### Credit Card loans expanded 10% in 2017

Business Loans still form the greater part of the total loans capturing 60%. However, the share declined by about 0.3% compared to the previous year. In addition, consumer loans stabilized at SAR 318.35 billion representing 24% of the total loans. Credit card loans jumped 10.4% over the previous year to nearly SAR 12.1 billion by the end of 2017. This has led to rise the credit card loans share to 3.8% of consumer loans.







#### A Continuation of concentration in some segments may increase credit risk

As for the main economic segments, the loans are distributed among twelve segments. Three of these segments acquired 60% of total loans: personal (25%), commerce (23%), and manufacturing (12%), while the rest 40% shred the remaining sectors. Indeed, the high degree of concentration may increase the credit risk when some segments are impacted by the slowdown in the economy.

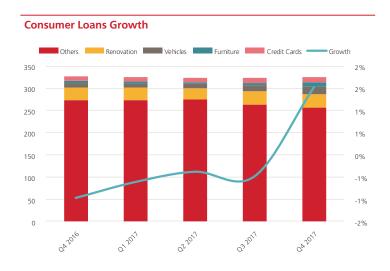
#### Relative contribution of short-term loans indicate room for growth

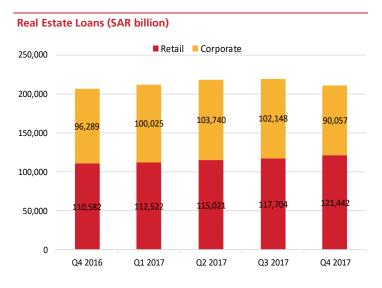
The short-term to total loans ratio came in at 50%. This could be an advantage for those banks, due to their ability to re-lend these funds in the short term. On the other hand, this will be within the cycle of increasing in Global interest-rates, which may increase the profitability of these banks. On the side of personal loans' maturity, its split as follows short term (35%), medium term (24.7%), and long term (40.3%).

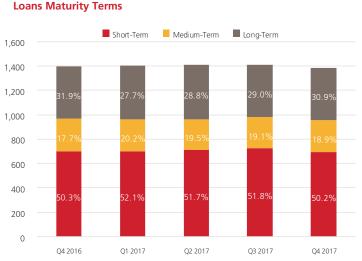
#### Loans Breakdown—2017



# Loans Breakdown per Economic Segment—2017 351 47 71 35 48 89 51 15 12 Carbinete Contract Con





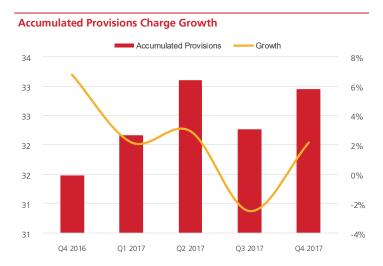


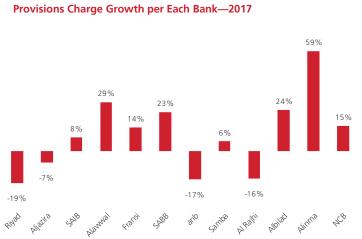


#### Rising non-preforming loans and the impact on the coverage ratio

Non-performing loans edged up 15.5% above the previous year, even though there was decreased in total loans by 1%. Therefore, the non-performing loans ratio up slightly to 1.45%, however, it's still close to historical low levels.

Furthermore, credit provisions rise 4.7%, basically due to the sharp growth in impairment charge for credit losses of the corporate sector by 18.5%, despite the decline in the credit provisions of the retail sector by 17%. In contrast, non-performing loans increased at faster pace than credit provisions, which led the coverage ratio came at 162% compared with 178% in the previous year, which also indicates decline in the sector asset quality.

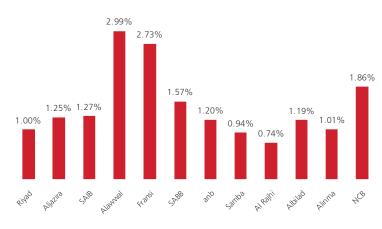




Non-Performing Loans (NPLs) to Total Loans Ratio



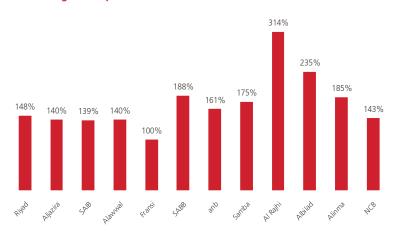






# 182% 178% 177% 169% 162% Q4 2016 Q1 2017 Q2 2017 Q3 2017 Q4 2017

#### Coverage Ratio per Each Bank





### **Customer Deposits**

Total customer deposits diminished slightly by 0.7%, recording SAR 1,663 billion. Savings and time deposits were the main driver behind the deterioration, tumbling 7.3% and 11.4%, respectively. despite the slightly slide in demand deposits.

The decline in saving and time deposits were due to downtrend in SAIBOR during the year as a result of the improvement in liquidity in the banking sector and withdrawing cutoff from government institution, that turn into less attractive return on deposits compared to the pervious year.

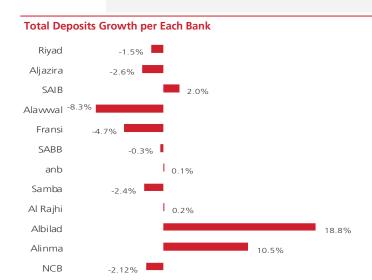
This is associated with an unfavorable environment for the private sector which led individuals to liquidate their deposits to meet their personal needs and slump in overall deposits.

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|---|----|-----|----|------|
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The two largest banks (NCB and Al Rajhi) possessed 35% of the banking deposits, with market shares of 18.6% and 16.4% respectively. The smallest five banks shared the 20% of the market deposits.

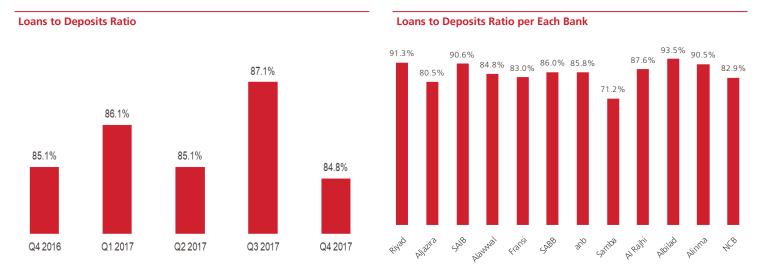
|    | Deposits<br>Market Share | 2016  | 2017  |
|----|--------------------------|-------|-------|
| 1  | NCB                      | %18.8 | %18.6 |
| 2  | Al Rajhi                 | %16.3 | %16.4 |
| 3  | SAMBA                    | %10.3 | %10.1 |
| 4  | Riyad                    | %9.4  | %9.3  |
| 5  | Fransi                   | %9.5  | %9.1  |
| 6  | SABB                     | %8.4  | %8.4  |
| 7  | ANB                      | %8.1  | %8.2  |
| 8  | Alinma                   | %4.8  | %5.4  |
| 9  | Alawwal                  | %5.1  | %4.7  |
| 10 | SAIB                     | %3.9  | %4.0  |
| 11 | Aljazira                 | %3.1  | %3.0  |
| 12 | Albilad                  | %2.4  | %2.9  |
|    |                          |       |       |

#### **Total Deposits Growth** 1,700 ■ Deposits = Money Supply M3 (Right) 1,690 1,680 2% 1,670 1,660 1,650 1,640 1,630 1,620 Q1 2017 Q4 2016 Q2 2017 Q3 2017



#### The loans to deposits rate stabilized at a comfortable level

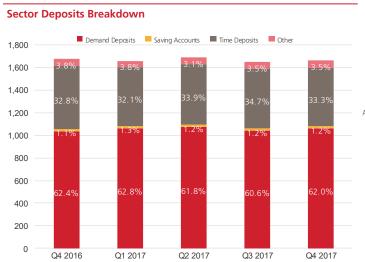
As a result of loans diminishing at a faster pace than deposits, the loans to deposits ratio declined slightly to 82.4% compared with 82.8% in the prior year. However, this rate is still below the limits of SAMA (90%), indicating the ability of banks to grant more credit.

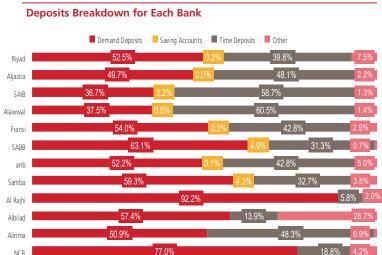




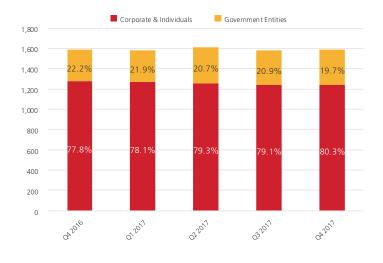
#### **Deposits Breakdown**

During 2017, corporate and personal deposits fell 3% over the previous year, representing nearly 78% of deposits. Government deposits rose 12%, thus contributing 22% of total deposits from 19.7% in 2016.

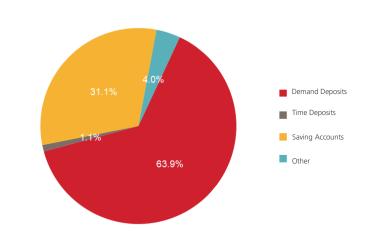




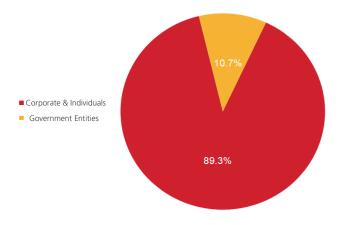
#### **Customer Contribution to Total Deposits**



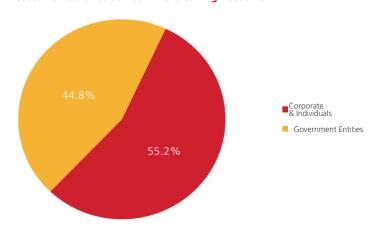
#### Deposits Breakdown—2017



#### **Customer Contribution to Demand Deposits**



#### **Customer Contribution to Time & Saving Accounts**

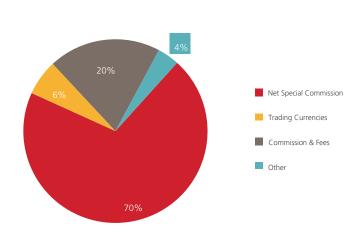




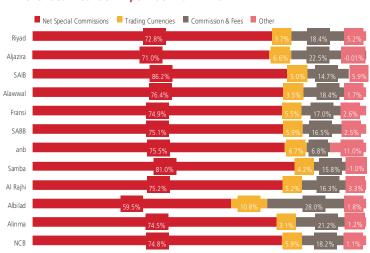
### **Sector Profitability**

The profits of Saudi banks rose 8.7% in 2017 to SAR 44.96 billion, compared with SAR 41.346 billion for the previous year. All banks recorded growth in their profits, except Aljazira Bank whose net profit declined by 1.65% due to non-recurring gains from the previous year. Al-Rajhi Bank and NCB acquired nearly 42% of the sector profitability. At the sector level, net special commission income contributed 75% of total operating income, followed by fees and commission income which contributed 17.2%.

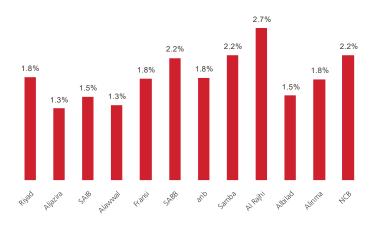
#### Banking Sector Revenues Breakdown—2017



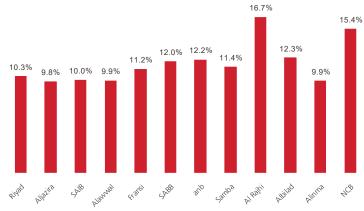
#### Revenues Breakdown per Each Bank—2017



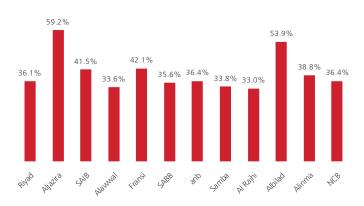
#### **Return on Assets Ratio**



#### **Return on Equity Ratio**



#### **Expenses to Income Ratio**



#### **Net Interest Margin**





### **Consolidated Financial Statements**

| Income Statement                                |           |           |           |           |        |
|---|-----------|-----------|-----------|-----------|--------|
| (SAR million)                                   | 2014      | 2015      | 2016      | 2017      | %      |
| Special commission income                       | 58,126    | 62,102    | 76,569    | 79,069    | %3.3   |
| Special commission expense                      | (7,635)   | (8,494)   | (18,131)  | (15,392)  | -15.1% |
| Net special commission income                   | 50,492    | 53,608    | 58,438    | 63,677    | 9.0%   |
| Fees and commission income, net                 | 17,344    | 17,037    | 16,393    | 15,306    | -6.6%  |
| Exchange income, net                            | 4,383     | 5,085     | 5,223     | 4,669     | -10.6% |
| Other operating income                          | 3,290     | 4,316     | 2,719     | 2,984     | 9.7%   |
| Total operating income                          | 75,509    | 80,045    | 82,768    | 86,674    | 4.7%   |
| Salaries and employee-related expenses          | (15,162)  | (16,785)  | (16,892)  | (16,760)  | -0.8%  |
| General and administrative expenses             | (7,197)   | (7,159)   | (8,559)   | (8,730)   | 2.0%   |
| Other operating expenses                        | (5,095)   | (5,455)   | (5,710)   | (5,775)   | 1.19   |
| Total operating expenses                        | (27,453)  | (29,399)  | (31,161)  | (31,378)  | 0.7%   |
| Impairment charge for credit losses, net        | (6,758)   | (6,782)   | (9,867)   | (10,325)  | 4.6%   |
| Impairment charge for Investment, net           | (223)     | (466)     | (930)     | (233)     | -74.9% |
| Net operating income                            | 41,076    | 43,399    | 40,793    | 44,842    | 9.9%   |
| Share in earnings of associates, net            | 534       | 363       | 231       | 289       | 25.1%  |
| Non-controlling interest                        | (146)     | (53)      | (111)     | (167)     | 50.5%  |
| Net income available to shareholders            | 41,465    | 43,709    | 41,347    | 44,955    | 8.7%   |
| Balance Sheet                                   |           |           |           |           |        |
| (SAR million)                                   | 2014      | 2015      | 2016      | 2017      | %      |
| Assets  |           |           |           |           |        |
| Cash and balance with SAMA                      | 198,716   | 146,809   | 238,171   | 235,834   | -1.0%  |
| Due from banks and other financial institutions | 79,542    | 142,140   | 127,803   | 110,532   | -13.5% |
| Investments, net                                | 497,484   | 450,238   | 392,743   | 428,559   | 9.19   |
| Loans and advances, net                         | 1,265,575 | 1,373,712 | 1,394,245 | 1,378,309 | -1.19  |
| Long-term Investments, net                      | 2,046     | 4,365     | 5,275     | 4,703     | -10.8% |
| Property and equipment, net                     | 19,406    | 22,008    | 24,326    | 26,983    | 10.9%  |
| Other assets                                    | 35,754    | 30,302    | 31,615    | 38,368    | 22.7%  |
| Total assets                                    | 2,098,524 | 2,169,574 | 2,214,178 | 2,223,288 | 0.4%   |
| Liabilities and Shareholders' Equity            |           |           |           |           |        |
| Due to banks and other financial institutions   | 80,742    | 99,850    | 104,999   | 99,275    | -5.5%  |
| Demand deposits                                 | 1,053,104 | 1,039,238 | 1,038,595 | 1,062,777 | 2.3%   |
| Saving Accounts                                 | 69,774    | 17,595    | 20,066    | 17,770    | -11.4% |
| Time deposits                                   | 455,573   | 545,419   | 557,921   | 517,378   | -7.3%  |
| Other deposits                                  | 57,640    | 62,840    | 58,842    | 66,012    | 12.2%  |
|   |           |           |           |           |        |
| Total customer deposits                         | 1,636,092 | 1,665,091 | 1,675,424 | 1,663,937 | %0.7   |

1,809,493

289,031

2,098,524

1,855,923

2,169,574

313,651

1,875,840

338,338

2,214,178

1,864,865

358,297

2,223,288

%0.7-

%6.4

0.4%

**Total liabilities** 

Shareholders' equity

Total liabilities and shareholders' equity

Year 2017



|          | Tota   | l loans/Dep | oosits | NP    | L/Total Lo | ans    | Provis | sions/Total | Loans  | Co      | overage Ra | tio      |
|----------|--------|-------------|--------|-------|------------|--------|--------|-------------|--------|---------|------------|----------|
| Bank     | 2016   | 2017        | Change | 2016  | 2017       | Change | 2016   | 2017        | Change | 2016    | 2017       | Change   |
| Riyad    | %92.85 | %91.29      | %1.56- | %0.80 | %1.00      | %0.21  | %1.77  | %1.48       | %0.29- | %222.58 | %147.64    | %74.94-  |
| Aljazira | %83.05 | %80.54      | %2.51- | %1.13 | %1.25      | %0.12  | %1.77  | %1.74       | %0.03- | %156.32 | %139.73    | %16.59-  |
| SAIB     | %93.30 | %90.62      | %2.68- | %1.75 | %1.27      | %0.47- | %1.62  | %1.77       | %0.15  | %93.01  | %139.01    | %46.00   |
| Alawwal  | %87.74 | %84.84      | %2.90- | %2.21 | %2.99      | %0.78  | %2.87  | %4.18       | %1.30  | %130.00 | %139.65    | %9.65    |
| Fransi   | %83.59 | %83.05      | %0.55- | %1.29 | %2.73      | %1.44  | %2.27  | %2.73       | %0.46  | %176.04 | %100.07    | %75.97-  |
| SABB     | %88.07 | %85.97      | %2.10- | %1.34 | %1.57      | %0.23  | %2.33  | %2.95       | %0.62  | %174.55 | %187.80    | %13.25   |
| ANB      | %86.99 | %85.85      | %1.14- | %0.85 | %1.20      | %0.35  | %2.30  | %1.93       | %0.37- | %269.97 | %160.91    | %109.06- |
| Samba    | %73.87 | %71.23      | %2.64- | %0.85 | %0.94      | %0.10  | %1.47  | %1.65       | %0.18  | %173.92 | %175.16    | %1.24    |
| Al Rajhi | %84.97 | %87.56      | %2.59  | %1.24 | %0.74      | %0.50- | %2.86  | %2.32       | %0.54- | %231.30 | %313.82    | %82.52   |
| Albilad  | %92.42 | %93.54      | %1.12  | %1.36 | %1.19      | %0.17- | %2.70  | %2.79       | %0.09  | %198.30 | %234.69    | %36.38   |
| Alinma   | %88.40 | %90.46      | %2.06  | %0.77 | %1.01      | %0.24  | %1.33  | %1.87       | %0.54  | %173.30 | %184.68    | %11.39   |
| NCB      | %82.23 | %82.87      | %0.65  | %1.51 | %1.86      | %0.35  | %2.28  | %2.66       | %0.37  | %151.02 | %142.61    | %8.42-   |
| Sector   | %85.1  | %84.8       | %0.3-  | %1.3  | %1.5       | %0.2   | %2.3   | %2.4        | %0.1   | %178    | %162       | %16.7-   |

|          | Loans/Total Assets |        |        | NP    | NPL/Total Assets |        |        | Deposits/Total Assets |        |      | Demand Deposits/Equity (x) |        |  |
|----------|--------------------|--------|--------|-------|------------------|--------|--------|-----------------------|--------|------|----------------------------|--------|--|
| Bank     | 2016               | 2017   | Change | 2016  | 2017             | Change | 2016   | 2017                  | Change | 2016 | 2017                       | Change |  |
| Riyad    | %65.67             | %64.19 | %1.48- | %0.53 | %0.65            | %0.12  | %72.00 | %71.37                | %0.63- | 2.11 | 2.10                       | 0.01-  |  |
| Aljazira | %63.48             | %58.27 | %5.21- | %0.73 | %0.74            | %0.01  | %77.81 | %73.63                | %4.18- | 3.15 | 2.83                       | 0.32-  |  |
| SAIB     | %63.93             | %63.53 | %0.40- | %1.13 | %0.82            | %0.31- | %69.65 | %71.37                | %1.72  | 1.79 | 1.72                       | 0.07-  |  |
| Alawwal  | %69.29             | %63.72 | %5.56- | %1.58 | %1.99            | %0.41  | %81.30 | %78.38                | %2.92- | 2.51 | 2.16                       | 0.35-  |  |
| Fransi   | %63.64             | %63.20 | %0.43- | %0.84 | %1.77            | %0.93  | %77.89 | %78.24                | %0.35  | 2.98 | 2.57                       | 0.41-  |  |
| SABB     | %65.02             | %62.36 | %2.65- | %0.89 | %1.01            | %0.12  | %75.59 | %74.75                | %0.84- | 2.63 | 2.66                       | 0.02   |  |
| ANB      | %67.94             | %66.71 | %1.23- | %0.59 | %0.82            | %0.22  | %79.94 | %79.24                | %0.71- | 2.72 | 2.83                       | 0.11   |  |
| Samba    | %54.10             | %51.70 | %2.40- | %0.46 | %0.50            | %0.03  | %74.33 | %73.80                | %0.53- | 2.44 | 2.23                       | 0.21-  |  |
| Al Rajhi | %66.23             | %68.06 | %1.83  | %0.84 | %0.52            | %0.33- | %80.24 | %79.58                | %0.66- | 4.73 | 4.52                       | 0.21-  |  |
| Albilad  | %67.31             | %68.74 | %1.43  | %0.94 | %0.84            | %0.10- | %74.86 | %75.60                | %0.74  | 3.77 | 3.62                       | 0.16-  |  |
| Alinma   | %67.14             | %68.75 | %1.61  | %0.52 | %0.71            | %0.19  | %76.97 | %77.44                | %0.47  | 2.27 | 2.20                       | 0.07-  |  |
| NCB      | %57.44             | %56.15 | %1.29- | %0.89 | %1.07            | %0.19  | %71.49 | %69.60                | %1.89- | 3.73 | 3.70                       | 0.03-  |  |
| Sector   | %62.98             | %61.99 | %1.0-  | %0.80 | %0.92            | %0.1   | %75.68 | %74.84                | %0.8-  | 3.08 | 2.97                       | 0.12-  |  |





|          | Cas    | h/Total As | sets   | Cash   | /Total Dep | osits   | Cash/I | Demand De | eposits | Equi   | ity/Total A | ssets  |
|----------|--------|------------|--------|--------|------------|---------|--------|-----------|---------|--------|-------------|--------|
| Bank     | 2016   | 2017       | Change | 2016   | 2017       | Change  | 2016   | 2017      | Change  | 2016   | 2017        | Change |
| Riyad    | %11.87 | %12.89     | %1.02  | %16.49 | %18.06     | %1.57   | %33.18 | %34.41    | %1.23   | %16.99 | %17.86      | %0.87  |
| Aljazira | %9.85  | %9.29      | %0.56- | %12.66 | %12.62     | %0.04-  | %25.60 | %25.39    | %0.22-  | %12.22 | %12.93      | %0.71  |
| SAIB     | %8.47  | %9.36      | %0.88  | %12.17 | %13.11     | %0.94   | %33.34 | %35.70    | %2.36   | %14.20 | %15.22      | %1.02  |
| Alawwal  | %8.11  | %17.27     | %9.17  | %9.97  | %22.04     | %12.07  | %26.81 | %58.74    | %31.93  | %12.06 | %13.62      | %1.56  |
| Fransi   | %22.46 | %21.33     | %1.13- | %28.83 | %27.26     | %1.57-  | %51.60 | %50.51    | %1.10-  | %14.60 | %16.41      | %1.81  |
| SABB     | %17.38 | %21.51     | %4.13  | %22.99 | %28.78     | %5.79   | %39.27 | %45.59    | %6.32   | %16.81 | %17.77      | %0.96  |
| ANB      | %13.84 | %11.04     | %2.80- | %17.32 | %13.94     | %3.38-  | %36.16 | %26.71    | %9.45-  | %14.07 | %14.60      | %0.53  |
| Samba    | %20.28 | %15.92     | %4.36- | %27.28 | %21.57     | %5.72-  | %45.28 | %36.39    | %8.89-  | %18.38 | %19.63      | %1.25  |
| Al Rajhi | %20.23 | %17.19     | %3.04- | %25.21 | %21.60     | %3.61-  | %27.97 | %23.43    | %4.54-  | %15.29 | %16.25      | %0.96  |
| Albilad  | %23.22 | %21.19     | %2.03- | %31.02 | %28.03     | %2.98-  | %46.26 | %48.81    | %2.55   | %13.31 | %12.01      | %1.30- |
| Alinma   | %23.63 | %14.86     | %8.77- | %30.70 | %19.19     | %11.51- | %56.81 | %37.71    | %19.10- | %18.31 | %17.91      | %0.40- |
| NCB      | %14.19 | %13.50     | %0.69- | %19.85 | %19.40     | %0.45-  | %28.02 | %25.21    | %2.81-  | %13.57 | %14.48      | %0.91  |
| Sector   | %16.5  | %15.6      | %0.95- | %21.8  | %20.8      | %1.03-  | %35.2  | %32.6     | %2.65-  | %15.2  | %16.1       | %0.90  |

## **Financial Indicators**

| Bank     | Close Price | Issued Shares<br>(Million) | Free Floated<br>Shares (Million) | Market Cap. (SAR million) | EPS (SAR) | P/E Ratio | Book Value | P/B Value |
|----------|-------------|----------------------------|----------------------------------|---------------------------|-----------|-----------|------------|-----------|
| Riyad    | 13.8        | 3,000.00                   | 1,566.81                         | 41,520.00                 | 1.315     | 10.522    | 12.86      | 1.07      |
| Aljazira | 12.4        | 820                        | 756.85                           | 10,168.00                 | 1.046     | 11.85     | 10.76      | 1.15      |
| SAIB     | 16          | 750                        | 434.347                          | 12,007.50                 | 1.881     | 8.511     | 19.06      | 0.83      |
| Alawwal  | 12.2        | 1,143.07                   | 313.849                          | 13,945.48                 | 1.168     | 10.442    | 11.89      | 1.02      |
| Fransi   | 29.5        | 1,205.36                   | 645.14                           | 35,558.03                 | 2.93      | 10.067    | 26.26      | 1.12      |
| SABB     | 29.9        | 1,500.00                   | 485.498                          | 44,790.00                 | 2.637     | 11.324    | 22.2       | 1.34      |
| ANB      | 29.5        | 1,000.00                   | 482.872                          | 29,490.00                 | 3.027     | 9.742     | 24.37      | 1.21      |
| Samba    | 27.2        | 2,000.00                   | 1,005.44                         | 54,420.00                 | 2.512     | 10.832    | 22.29      | 1.22      |
| Al Rajhi | 77.9        | 1,625.00                   | 1,409.90                         | 126,620.00                | 5.613     | 13.882    | 34.27      | 2.27      |
| Albilad  | 23.7        | 600                        | 315.339                          | 14,232.00                 | 1.57      | 15.108    | 12.66      | 1.87      |
| Alinma   | 21.4        | 1,500.00                   | 1,107.16                         | 32,100.00                 | 1.341     | 15.962    | 13.73      | 1.55      |
| NCB      | 66.1        | 2,000.00                   | 711.331                          | 132,140.00                | 4.901     | 13.48     | 31.52      | 2.09      |
| Sector   |             | 17,143.43                  | 9,234.54                         | 546,991.01                | 2.62      | 12.17     | 20.8       | 1.54      |

<sup>\*</sup>As of 9 April 2018



# **Banks Financial Statements Summary**

| Special Commission Income Market Share |        |        |        |      |      |
|--|--------|--------|--------|------|------|
| Bank                                   | 2016   | 2017   | change | 2016 | 2017 |
| Riyad                                  | 7,313  | 7,425  | %2     | %10  | %9   |
| Aljazira                               | 2,656  | 2,491  | %6-    | %3   | %3   |
| SAIB                                   | 3,201  | 3,533  | %10    | %4   | %4   |
| Alawwal                                | 4,083  | 3,903  | %4-    | %5   | %5   |
| Fransi                                 | 5,971  | 6,605  | %11    | %8   | %8   |
| SABB                                   | 6,075  | 6,051  | %0     | %8   | %8   |
| ANB                                    | 5,738  | 6,035  | %5     | %7   | %8   |
| Samba                                  | 6,692  | 6,928  | %4     | %9   | %9   |
| Al Rajhi                               | 11,751 | 12,581 | %7     | %15  | %16  |
| Albilad                                | 1,772  | 2,117  | %19    | %2   | %3   |
| Alinma                                 | 3,430  | 4,255  | %24    | %4   | %5   |
| NCB                                    | 17,888 | 17,145 | %4-    | %23  | %22  |
| Sector                                 | 76,569 | 79,069 | %3.3   | 100% | 100% |

| Special Comm | nissions Exper | ise    |        | Marke | t Share |
|--------------|----------------|--------|--------|-------|---------|
| Bank         | 2016           | 2017   | change | 2016  | 2017    |
| Riyad        | 2,012          | 1,490  | %26-   | %11   | %10     |
| Aljazira     | 1,089          | 674    | %38-   | %6    | %4      |
| SAIB         | 1,529          | 1,491  | %2-    | %8    | %10     |
| Alawwal      | 1,575          | 1,138  | %28-   | %9    | %7      |
| Fransi       | 1,686          | 1,905  | %13    | %9    | %12     |
| SABB         | 1,318          | 953    | %28-   | %7    | %6      |
| ANB          | 1,593          | 1,370  | %14-   | %9    | %9      |
| Samba        | 1,309          | 1,196  | %9-    | %7    | %8      |
| Al Rajhi     | 562            | 552    | %2-    | %3    | %4      |
| Albilad      | 354            | 378    | %7     | %2    | %2      |
| Alinma       | 834            | 762    | %9-    | %5    | %5      |
| NCB          | 4,270          | 3,484  | %18-   | %24   | %23     |
| Sector       | 18,131         | 15,392 | %15.1- | 100%  | 100%    |

| Net Special Com | To Bank | Market |        |          |       |
|-----------------|---------|--------|--------|----------|-------|
| Bank            | 2016    | 2017   | change | Revenues | Share |
| Riyad           | 5,301   | 5,935  | %12    | %73      | %9    |
| Aljazira        | 1,566   | 1,818  | %16    | %69      | %3    |
| SAIB            | 1,672   | 2,042  | %22    | %77      | %3    |
| Alawwal         | 2,507   | 2,766  | %10    | %75      | %4    |
| Fransi          | 4,284   | 4,700  | %10    | %71      | %7    |
| SABB            | 4,757   | 5,098  | %7     | %72      | %8    |
| ANB             | 4,145   | 4,665  | %13    | %73      | %7    |
| Samba           | 5,382   | 5,732  | %7     | %73      | %9    |
| Al Rajhi        | 11,189  | 12,029 | %8     | %76      | %19   |
| Albilad         | 1,418   | 1,739  | %23    | %59      | %3    |
| Alinma          | 2,596   | 3,493  | %35    | %80      | %5    |
| NCB             | 13,619  | 13,661 | %0     | %74      | %21   |
| Sector          | 58,438  | 63,677 | %9.0   | %73.5    | %100  |

| <b>Net Commissi</b> | on and Fees |        |        | To Bank  | Market |
|---------------------|-------------|--------|--------|----------|--------|
| Bank                | 2016        | 2017   | change | Revenues | Share  |
| Riyad               | 1,503       | 1,510  | %0     | %19      | %10    |
| Aljazira            | 630         | 642    | %2     | %25      | %4     |
| SAIB                | 416         | 412    | %1-    | %15      | %3     |
| Alawwal             | 785         | 690    | %12-   | %19      | %5     |
| Fransi              | 1,364       | 1,119  | %18-   | %17      | %7     |
| SABB                | 1,341       | 1,256  | %6-    | %18      | %8     |
| ANB                 | 1,037       | 840    | %19-   | %13      | %5     |
| Samba               | 1,620       | 1,423  | %12-   | %18      | %9     |
| Al Rajhi            | 2,950       | 2,697  | %9-    | %17      | %18    |
| Albilad             | 814         | 834    | %3     | %28      | %5     |
| Alinma              | 570         | 676    | %19    | %15      | %4     |
| NCB                 | 3,363       | 3,205  | %5-    | %17      | %21    |
| Sector              | 16,393      | 15,306 | %6.6-  | %17.7    | %100   |

| Foreign Excha | ange Income |       |        | To Bank  | Market |
|---------------|-------------|-------|--------|----------|--------|
| Bank          | 2016        | 2017  | change | Revenues | Share  |
| Riyad         | 401         | 290   | %28-   | %4       | %6     |
| Aljazira      | 103         | 150   | %45    | %6       | %3     |
| SAIB          | 146         | 137   | %6-    | %5       | %3     |
| Alawwal       | 161         | 130   | %19-   | %3       | %3     |
| Fransi        | 396         | 356   | %10-   | %5       | %8     |
| SABB          | 478         | 431   | %10-   | %6       | %9     |
| ANB           | 475         | 415   | %13-   | %7       | %9     |
| Samba         | 564         | 299   | %47-   | %4       | %6     |
| Al Rajhi      | 925         | 842   | %9-    | %5       | %18    |
| Albilad       | 311         | 310   | %0     | %10      | %7     |
| Alinma        | 121         | 153   | %27    | %3       | %3     |
| NCB           | 1,143       | 1,156 | %1     | %22      | %25    |
| Sector        | 5,223       | 4,669 | %10.6- | %5.4     | %100   |

| Operating Ex | penses |        |        | To Bank  | Market |
|--------------|--------|--------|--------|----------|--------|
| Bank         | 2016   | 2017   | change | Expenses | Share  |
| Riyad        | 3,009  | 2,975  | %1-    | %37      | %9     |
| Aljazira     | 1,530  | 1,507  | %1-    | %58      | %5     |
| SAIB         | 1,051  | 1,059  | %1     | %40      | %3     |
| Alawwal      | 1,336  | 1,266  | %5-    | %34      | %4     |
| Fransi       | 2,177  | 2,387  | %10    | %36      | %8     |
| SABB         | 2,084  | 2,191  | %5     | %31      | %7     |
| ANB          | 2,261  | 2,220  | %2-    | %35      | %7     |
| Samba        | 2,590  | 2,580  | %0     | %33      | %8     |
| Al Rajhi     | 4,974  | 5,237  | %5     | %33      | %17    |
| Albilad      | 1,551  | 1,645  | %6     | %56      | %5     |
| Alinma       | 1,500  | 1,859  | %24    | %43      | %6     |
| NCB          | 7,100  | 6,453  | %9-    | %35      | %21    |
| Sector       | 31,161 | 31,378 | %0.7   | %36.2    | %100   |



# **Banks Financial Statements Summary**

| Revenues |        |        |        | Market | t Share |
|----------|--------|--------|--------|--------|---------|
| Bank     | 2016   | 2017   | Change | 2016   | 2017    |
| Riyad    | 7,477  | 8,125  | %9     | %9.0   | %9.4    |
| Aljazira | 2,310  | 2,621  | %13    | %2.8   | %3.0    |
| SAIB     | 2,406  | 2,660  | %11    | %2.9   | %3.1    |
| Alawwal  | 3,685  | 3,712  | %1     | %4.5   | %4.3    |
| Fransi   | 6,428  | 6,576  | %2     | %7.8   | %7.6    |
| SABB     | 6,909  | 7,127  | %3     | %8.3   | %8.2    |
| ANB      | 5,798  | 6,378  | %10    | %7.0   | %7.4    |
| Samba    | 7,813  | 7,892  | %1     | %9.4   | %9.1    |
| Al Rajhi | 15,308 | 15,905 | %4     | %18.5  | %18.4   |
| Albilad  | 2,599  | 2,960  | %14    | %3.1   | %3.4    |
| Alinma   | 3,328  | 4,373  | %31    | %4.0   | %5.0    |
| NCB      | 18,709 | 18,345 | %2-    | %22.6  | %21.2   |
| Sector   | 82,768 | 86,674 | %4.7   | 100%   | 100%    |

| Retail Banking | Revenue |        |        | To Bank  | Market |
|----------------|---------|--------|--------|----------|--------|
| Bank           | 2016    | 2017   | Change | Revenues | Share  |
| Riyad          | 2,326   | 2,620  | %13    | %32      | %7     |
| Aljazira       | 965     | 1,082  | %12    | %41      | %3     |
| SAIB           | 1,003   | 1,171  | %17    | %44      | %3     |
| Alawwal        | 1,460   | 1,528  | %5     | %41      | %4     |
| Fransi         | 1,491   | 1,553  | %4     | %24      | %4     |
| SABB           | 2,358   | 2,567  | %9     | %36      | %7     |
| ANB            | 2,424   | 2,390  | %1-    | %37      | %6     |
| Samba          | 2,847   | 2,773  | %3-    | %35      | %7     |
| Al Rajhi       | 11,019  | 11,838 | %7     | %74      | %30    |
| Albilad        | 1,305   | 1,573  | %21    | %53      | %4     |
| Alinma         | 1,136   | 1,622  | %43    | %37      | %4     |
| NCB            | 7,639   | 8,304  | %9     | %45      | %21    |
| Sector         | 35,974  | 39,022 | %8.5   | %45      | 100%   |

| Treasury Revenue To Tank M |        |        |        |          |       |
|----------------------------|--------|--------|--------|----------|-------|
| Bank                       | 2016   | 2017   | Change | Revenues | Share |
| Riyad                      | 1,096  | 1,368  | %25    | %17      | %9    |
| Aljazira                   | 764    | 950    | %24    | %36      | %6    |
| SAIB                       | 558    | 562    | %1     | %21      | %4    |
| Alawwal                    | 166    | 454    | %173   | %12      | %3    |
| Fransi                     | 1,559  | 1,759  | %13    | %27      | %12   |
| SABB                       | 1,373  | 1,287  | %6-    | %18      | %9    |
| ANB                        | 905    | 1,137  | %26    | %18      | %8    |
| Samba                      | 1,565  | 1,667  | %7     | %21      | %11   |
| Al Rajhi                   | 1,795  | 1,307  | %27-   | %8       | %9    |
| Albilad                    | 252    | 248    | %2-    | %8       | %2    |
| Alinma                     | 566    | 717    | %27    | %16      | %5    |
| NCB                        | 3,827  | 3,333  | %13-   | %18      | %23   |
| Sector                     | 14,425 | 14,789 | %2.5   | %17.1    | 100%  |

| Corporate Ba | To Bank | Market |        |          |       |
|--------------|---------|--------|--------|----------|-------|
| Bank         | 2016    | 2017   | Change | Revenues | Share |
| Riyad        | 2,978   | 3,481  | 17%    | 43%      | 12%   |
| Aljazira     | 484     | 538    | 11%    | 21%      | 2%    |
| SAIB         | 1,077   | 1,071  | -1%    | 40%      | 4%    |
| Alawwal      | 1,999   | 1,686  | -16%   | 45%      | 6%    |
| Fransi       | 3,103   | 3,001  | -3%    | 46%      | 11%   |
| SABB         | 3,140   | 3,220  | 3%     | 45%      | 12%   |
| ANB          | 1,988   | 2,444  | 23%    | 38%      | 9%    |
| Samba        | 2,809   | 2,998  | 7%     | 38%      | 11%   |
| Al Rajhi     | 1,957   | 2,309  | 18%    | 15%      | 8%    |
| Albilad      | 796     | 934    | 17%    | 32%      | 3%    |
| Alinma       | 1,441   | 1,700  | 18%    | 39%      | 6%    |
| NCB          | 4,432   | 4,477  | 1%     | 24%      | 16%   |
| Sector       | 26.203  | 27.859 | 6.3%   | 32.1%    | 100%  |

| Brokerage & Inv | To Bank | Market |        |          |       |
|-----------------|---------|--------|--------|----------|-------|
| Bank            | 2016    | 2017   | Change | Revenues | Share |
| Riyad           | 281     | 305    | %8     | %4       | %10   |
| Aljazira        | 193     | 177    | %9-    | %7       | %6    |
| SAIB            | 88      | 86     | %2-    | %3       | %3    |
| Alawwal         | 60      | 44     | %26-   | %1       | %1    |
| Fransi          | 275     | 264    | %4-    | %4       | %9    |
| SABB            | 0       | 0      | -      | %0       | %0    |
| ANB             | 173     | 168    | %3-    | %3       | %6    |
| Samba           | 592     | 453    | %23-   | %6       | %15   |
| Al Rajhi        | 569     | 450    | %21-   | %3       | %15   |
| Albilad         | 93      | 108    | %16    | %4       | %4    |
| Alinma          | 186     | 334    | %80    | %8       | %11   |
| NCB             | 581     | 636    | %9     | %3       | %21   |
| Sector          | 3,090   | 3,025  | %2.1-  | %3.5     | 100%  |

| Other Berein  |       |       |        |                     |                 |
|---------------|-------|-------|--------|---------------------|-----------------|
| Other Revenue | e     |       |        | To Bank<br>Revenues | Market<br>Share |
| Bank          | 2016  | 2017  | Change | Revenues            | Silare          |
| Riyad         | 796   | 352   | %56-   | %4                  | %18             |
| Aljazira      | 97-   | 126-  | %30    | %5-                 | %6-             |
| SAIB          | 319-  | 231-  | %28-   | %9-                 | %12-            |
| Alawwal       | 0     | 0     | %0     | %0                  | %0              |
| Fransi        | 0     | 0     | %0     | %0                  | %0              |
| SABB          | 38    | 52    | %39    | %1                  | %3              |
| ANB           | 309   | 239   | %22-   | %4                  | %12             |
| Samba         | 0     | 0     | %0     | %0                  | %0              |
| Al Rajhi      | 32-   | 0     | %100-  | %0                  | %0              |
| Albilad       | 152   | 97    | %36-   | %3                  | %5              |
| Alinma        | 0     | 0     | %0     | %0                  | %0              |
| NCB           | 2,230 | 1,595 | %28-   | %9                  | %81             |
| Sector        | 3,076 | 1,979 | %35.7- | %2.3                | %100            |



# **Banks Financial Statements Summary**

| Net Income |        |        |        | To Bank  | Market |
|------------|--------|--------|--------|----------|--------|
| Bank       | 2016   | 2017   | Change | Revenues | Share  |
| Riyad      | 3,342  | 3,946  | 18%    | 49%      | 9%     |
| Aljazira   | 872    | 858    | -2%    | 33%      | 2%     |
| SAIB       | 1,053  | 1,411  | 34%    | 53%      | 3%     |
| Alawwal    | 1,065  | 1,336  | 25%    | 36%      | 3%     |
| Fransi     | 3,510  | 3,532  | 1%     | 54%      | 8%     |
| SABB       | 3,895  | 3,955  | 2%     | 55%      | 9%     |
| ANB        | 2,854  | 3,027  | 6%     | 47%      | 7%     |
| Samba      | 5,003  | 5,021  | 0%     | 64%      | 11%    |
| Al Rajhi   | 8,126  | 9,121  | 12%    | 57%      | 20%    |
| Albilad    | 808    | 940    | 16%    | 32%      | 2%     |
| Alinma     | 1,502  | 2,011  | 34%    | 46%      | 4%     |
| NCB        | 9,317  | 9,802  | 5%     | 53%      | 22%    |
| Sector     | 41,347 | 44,958 | 8.7%   | 51.9%    | 100%   |

| Retail Bankin | To Bank | Market |        |        |       |
|---------------|---------|--------|--------|--------|-------|
| Bank          | 2016    | 2017   | Change | Income | share |
| Riyad         | 1,070   | 1,628  | 52%    | 41%    | 10%   |
| Aljazira      | 142     | 264    | 85%    | 31%    | 2%    |
| SAIB          | 234     | 446    | 91%    | 32%    | 3%    |
| Alawwal       | 394     | 581    | 47%    | 43%    | 3%    |
| Fransi        | 302     | 249    | -17%   | 7%     | 1%    |
| SABB          | 743     | 911    | 23%    | 23%    | 5%    |
| ANB           | 499     | 714    | 43%    | 24%    | 4%    |
| Samba         | 1,015   | 1,009  | -1%    | 20%    | 6%    |
| Al Rajhi      | 5,304   | 6,005  | 13%    | 66%    | 36%   |
| Albilad       | 91      | 266    | 192%   | 28%    | 2%    |
| Alinma        | 261     | 622    | 138%   | 31%    | 4%    |
| NCB           | 3,048   | 4,045  | 33%    | 41%    | 24%   |
| Sector        | 13,103  | 16,739 | 27.7%  | 37.2%  | 100%  |

| Treasury Net I | Treasury Net Income |        |        |        |       |  |
|----------------|---------------------|--------|--------|--------|-------|--|
| Bank           | 2016                | 2017   | Change | Income | share |  |
| Riyad          | 950                 | 1,314  | 38%    | 33%    | 10%   |  |
| Aljazira       | 499                 | 673    | 35%    | 79%    | 5%    |  |
| SAIB           | 250                 | 341    | 36%    | 24%    | 3%    |  |
| Alawwal        | -61                 | 397    | -746%  | 30%    | 3%    |  |
| Fransi         | 1,291               | 1,293  | 0%     | 37%    | 10%   |  |
| SABB           | 1,216               | 1,131  | -7%    | 29%    | 9%    |  |
| ANB            | 763                 | 1,037  | 36%    | 34%    | 8%    |  |
| Samba          | 1,477               | 1,536  | 4%     | 31%    | 12%   |  |
| Al Rajhi       | 1,645               | 1,215  | -26%   | 13%    | 9%    |  |
| Albilad        | 193                 | 179    | -8%    | 19%    | 1%    |  |
| Alinma         | 233                 | 466    | 100%   | 23%    | 4%    |  |
| NCB            | 3,149               | 3,278  | 4%     | 33%    | 25%   |  |
| Sector         | 11,605              | 12,860 | 10.8%  | 28.6%  | 100%  |  |

| Corporate Ba | To Bank | Market |        |        |       |
|--------------|---------|--------|--------|--------|-------|
| Bank         | 2016    | 2017   | Change | Income | share |
| Riyad        | 1,603   | 1,809  | 13%    | 46%    | 12%   |
| Aljazira     | 89      | 65     | -26%   | 8%     | 0%    |
| SAIB         | 742     | 717    | -3%    | 51%    | 5%    |
| Alawwal      | 1,288   | 351    | -73%   | 26%    | 2%    |
| Fransi       | 1,852   | 1,894  | 2%     | 54%    | 13%   |
| SABB         | 1,798   | 1,889  | 5%     | 48%    | 13%   |
| ANB          | 1,116   | 991    | -11%   | 33%    | 7%    |
| Samba        | 2,109   | 2,213  | 5%     | 44%    | 15%   |
| Al Rajhi     | 768     | 1,587  | 107%   | 17%    | 11%   |
| Albilad      | 390     | 367    | -6%    | 39%    | 2%    |
| Alinma       | 900     | 672    | -25%   | 33%    | 5%    |
| NCB          | 2,684   | 2,349  | -12%   | 24%    | 16%   |
| Sector       | 15,339  | 14,905 | -2.8%  | 33.2%  | 100%  |

| Brokerage & Inve | To Bank | Market |        |        |       |
|------------------|---------|--------|--------|--------|-------|
| Bank             | 2016    | 2017   | Change | Income | share |
| Riyad            | 128     | 165    | 29%    | 4%     | 11%   |
| Aljazira         | 44      | 33     | -24%   | 4%     | 2%    |
| SAIB             | 11      | 9      | -19%   | 1%     | 1%    |
| Alawwal          | 16      | 7      | -57%   | 1%     | 0%    |
| Fransi           | 101     | 96     | -5%    | 3%     | 6%    |
| SABB             | 0       | 0      | -      | -      | -     |
| ANB              | 77      | 74     | -3%    | 2%     | 5%    |
| Samba            | 406     | 266    | -34%   | 5%     | 17%   |
| Al Rajhi         | 408     | 313    | -23%   | 3%     | 20%   |
| Albilad          | 31      | 26     | -18%   | 3%     | 2%    |
| Alinma           | 108     | 252    | 134%   | 13%    | 16%   |
| NCB              | 234     | 303    | 29%    | 3%     | 20%   |
| Sector           | 1,563   | 1,543  | -1.2%  | 3.4%   | 100%  |

| Other Activities |      |        |        | To Bank | Market |
|------------------|------|--------|--------|---------|--------|
| Bank             | 2016 | 2017   | Change | Income  | share  |
| Riyad            | -407 | -969   | 138%   | -60%    | -3%    |
| Aljazira         | 99   | -178   | -281%  | -68%    | -1%    |
| SAIB             | -185 | -103   | -44%   | -23%    | 0%     |
| Alawwal          | -572 | 0      | 0%     | 0%      | 0%     |
| Fransi           | -36  | 0      | 0%     | 0%      | 0%     |
| SABB             | 138  | 23     | -83%   | 3%      | 0%     |
| ANB              | 398  | 210    | -47%   | 29%     | 1%     |
| Samba            | -3   | -3     | 0%     | 0%      | 0%     |
| Al Rajhi         | 0    | 0      | 0%     | 0%      | 0%     |
| Albilad          | 102  | 103    | 1%     | 39%     | 0%     |
| Alinma           | 0    | -1     | 0%     | 0%      | 0%     |
| NCB              | 202  | -173   | -185%  | -4%     | -1%    |
| Sector           | -264 | -1,090 | 313.4% | -2.4%   | 100%   |



# **Banks Financial Statements Summary**

| Total Loans |           |           |        | Marke | t Share |
|-------------|-----------|-----------|--------|-------|---------|
| Bank        | 2016      | 2017      | Change | 2016  | 2017    |
| Riyad       | 145,487   | 140,923   | -3.1%  | 10.2% | 10.0%   |
| Aljazira    | 42,855    | 40,495    | -5.5%  | 3.0%  | 2.9%    |
| SAIB        | 61,244    | 60,663    | -0.9%  | 4.3%  | 4.3%    |
| Alawwal     | 74,895    | 66,412    | -11.3% | 5.3%  | 4.7%    |
| Fransi      | 132,463   | 125,365   | -5.4%  | 9.3%  | 8.9%    |
| SABB        | 123,855   | 120,562   | -2.7%  | 8.7%  | 8.5%    |
| ANB         | 118,229   | 116,796   | -1.2%  | 8.3%  | 8.3%    |
| Samba       | 127,106   | 119,659   | -5.9%  | 8.9%  | 8.5%    |
| Al Rajhi    | 231,627   | 239,091   | 3.2%   | 16.2% | 16.9%   |
| Albilad     | 37,184    | 44,696    | 20.2%  | 2.6%  | 3.2%    |
| Alinma      | 71,258    | 80,566    | 13.1%  | 5.0%  | 5.7%    |
| NCB         | 259,521   | 256,035   | -1.3%  | 18.2% | 18.1%   |
| Sector      | 1,425,723 | 1,411,264 | -1.0%  | 100%  | 100%    |

| Net Loans |           |           |        | Marke | t Share |
|-----------|-----------|-----------|--------|-------|---------|
| Bank      | 2016      | 2017      | Change | 2016  | 2017    |
| Riyad     | 142,909   | 138,838   | -2.8%  | 10.2% | 10.1%   |
| Aljazira  | 42,099    | 39,790    | -5.5%  | 3.0%  | 2.9%    |
| SAIB      | 60,249    | 59,588    | -1.1%  | 4.3%  | 4.3%    |
| Alawwal   | 72,743    | 63,639    | -12.5% | 5.2%  | 4.6%    |
| Fransi    | 129,458   | 121,940   | -5.8%  | 9.3%  | 8.8%    |
| SABB      | 120,965   | 117,006   | -3.3%  | 8.7%  | 8.5%    |
| ANB       | 115,512   | 114,543   | -0.8%  | 8.3%  | 8.3%    |
| Samba     | 125,234   | 117,685   | -6.0%  | 9.0%  | 8.5%    |
| Al Rajhi  | 224,994   | 233,536   | 3.8%   | 16.1% | 16.9%   |
| Albilad   | 36,178    | 43,447    | 20.1%  | 2.6%  | 3.2%    |
| Alinma    | 70,312    | 79,063    | 12.4%  | 5.0%  | 5.7%    |
| NCB       | 253,592   | 249,234   | -1.7%  | 18.2% | 18.1%   |
| Sector    | 1,394,245 | 1,378,309 | -1.1%  | 100%  | 100%    |

| Corporate Loans |         |         |        | To bank<br>Total | Market<br>share |
|-----------------|---------|---------|--------|------------------|-----------------|
| Bank            | 2016    | 2017    | Change | Loans            |                 |
| Riyad           | 105,520 | 97,166  | -7.9%  | 68.9%            | 10.5%           |
| Aljazira        | 24,720  | 21,974  | -11.1% | 54.3%            | 2.4%            |
| SAIB            | 43,608  | 43,290  | -0.7%  | 71.4%            | 4.7%            |
| Alawwal         | 53,612  | 45,797  | -14.6% | 69.0%            | 5.0%            |
| Fransi          | 119,253 | 109,827 | -7.9%  | 87.6%            | 11.9%           |
| SABB            | 95,510  | 94,883  | -0.7%  | 78.7%            | 10.3%           |
| ANB             | 91,307  | 90,426  | -1.0%  | 77.4%            | 9.8%            |
| Samba           | 106,372 | 99,961  | -6.0%  | 83.5%            | 10.8%           |
| Al Rajhi        | 60,180  | 63,788  | 6.0%   | 26.7%            | 6.9%            |
| Albilad         | 24,005  | 28,629  | 19.3%  | 64.1%            | 3.1%            |
| Alinma          | 56,575  | 65,151  | 15.2%  | 80.9%            | 7.1%            |
| NCB             | 170,284 | 161,339 | -5.3%  | 63.0%            | 17.5%           |
| Sector          | 950,949 | 922,230 | -3.0%  | 65.3%            | 100%            |

| Retail Loans |         |         |        | To bank<br>Total | Market |
|--------------|---------|---------|--------|------------------|--------|
| Bank         | 2016    | 2017    | Change | Loans            | share  |
| Riyad        | 38,809  | 42,345  | 9.1%   | 30.0%            | 9.0%   |
| Aljazira     | 17,651  | 18,017  | 2.1%   | 44.5%            | 3.8%   |
| SAIB         | 16,566  | 16,600  | 0.2%   | 27.4%            | 3.5%   |
| Alawwal      | 19,627  | 18,629  | -5.1%  | 28.1%            | 4.0%   |
| Fransi       | 11,503  | 12,116  | 5.3%   | 9.7%             | 2.6%   |
| SABB         | 26,689  | 23,786  | -10.9% | 19.7%            | 5.1%   |
| ANB          | 25,915  | 24,970  | -3.6%  | 21.4%            | 5.3%   |
| Samba        | 19,657  | 18,571  | -5.5%  | 15.5%            | 4.0%   |
| Al Rajhi     | 168,579 | 173,532 | 2.9%   | 72.6%            | 37.0%  |
| Albilad      | 12,671  | 15,536  | 22.6%  | 34.8%            | 3.3%   |
| Alinma       | 14,137  | 14,601  | 3.3%   | 18.1%            | 3.1%   |
| NCB          | 85,311  | 89,927  | 5.4%   | 35.1%            | 19.2%  |
| Sector       | 457,116 | 468.630 | 2.5%   | 33.2%            | 100%   |

| Credit Card Loa | ans   |       |        | To bank<br>Total | Market |
|-----------------|-------|-------|--------|------------------|--------|
| Bank            | 2016  | 2017  | Change | Loans            | share  |
| Riyad           | 773   | 734   | -5.1%  | 0.5%             | 10.8%  |
| Aljazira        | 0     | 0     | 0      | 0.0%             | 0.0%   |
| SAIB            | 0     | 0     | 0      | 0.0%             | 0.0%   |
| Alawwal         | 370   | 381   | 2.9%   | 0.6%             | 5.6%   |
| Fransi          | 515   | 494   | -4.1%  | 0.4%             | 7.3%   |
| SABB            | 2,309 | 2,233 | -3.3%  | 1.9%             | 32.9%  |
| ANB             | 505   | 501   | -0.8%  | 0.4%             | 7.4%   |
| Samba           | 1,390 | 1,550 | 11.5%  | 1.3%             | 22.8%  |
| Al Rajhi        | 474   | 901   | 90.0%  | 0.4%             | 13.3%  |
| Albilad         | 0     | 0     | 0      | 0.0%             | 0.0%   |
| Alinma          | 0     | 0     | 0      | 0.0%             | 0.0%   |
| NCB             | 0     | 0     | 0      | 0.0%             | 0.0%   |
| Sector          | 6,336 | 6,793 | 7.2%   | 0.48%            | 100%   |

| Non-Performing Loans To bank |        |        |        |       |                 |  |  |
|------------------------------|--------|--------|--------|-------|-----------------|--|--|
| Non-Performing Loans         |        |        |        | Total | Market<br>share |  |  |
| Bank                         | 2016   | 2017   | Change | Loans | Silare          |  |  |
| Riyad                        | 1,158  | 1,412  | 21.9%  | 1.0%  | 6.9%            |  |  |
| Aljazira                     | 484    | 504    | 4.2%   | 1.2%  | 2.5%            |  |  |
| SAIB                         | 1,070  | 773    | -27.7% | 1.3%  | 3.8%            |  |  |
| Alawwal                      | 1,656  | 1,986  | 19.9%  | 3.0%  | 9.7%            |  |  |
| Fransi                       | 1,707  | 3,422  | 100.5% | 2.7%  | 16.8%           |  |  |
| SABB                         | 1,655  | 1,894  | 14.4%  | 1.6%  | 9.3%            |  |  |
| ANB                          | 1,007  | 1,400  | 39.1%  | 1.2%  | 6.9%            |  |  |
| Samba                        | 1,076  | 1,127  | 4.8%   | 0.9%  | 5.5%            |  |  |
| Al Rajhi                     | 2,868  | 1,770  | -38.3% | 0.7%  | 8.7%            |  |  |
| Albilad                      | 507    | 532    | 4.9%   | 1.2%  | 2.6%            |  |  |
| Alinma                       | 546    | 814    | 49.2%  | 1.0%  | 4.0%            |  |  |
| NCB                          | 3,925  | 4,769  | 21.5%  | 1.9%  | 23.4%           |  |  |
| Sector                       | 17,658 | 20,404 | 15.5%  | 1.4%  | 100%            |  |  |
|                              |        |        |        |       |                 |  |  |



# **Banks Financial Statements Summary**

| Accumulated | Provision |        |        | To Bank<br>Total | Market |
|-------------|-----------|--------|--------|------------------|--------|
| Bank        | 2016      | 2017   | Change | Loans            | share  |
| Riyad       | 2,578     | 2,085  | -19.1% | 1.5%             | 6.3%   |
| Aljazira    | 757       | 705    | -6.9%  | 1.7%             | 2.1%   |
| SAIB        | 995       | 1,075  | 8.0%   | 1.8%             | 3.3%   |
| Alawwal     | 2,152     | 2,773  | 28.8%  | 4.2%             | 8.4%   |
| Fransi      | 3,005     | 3,424  | 14.0%  | 2.7%             | 10.4%  |
| SABB        | 2,890     | 3,556  | 23.1%  | 2.9%             | 10.8%  |
| ANB         | 2,718     | 2,254  | -17.1% | 1.9%             | 6.8%   |
| Samba       | 1,872     | 1,975  | 5.5%   | 1.7%             | 6.0%   |
| Al Rajhi    | 6,633     | 5,555  | -16.2% | 2.3%             | 16.9%  |
| Albilad     | 1,006     | 1,249  | 24.2%  | 2.8%             | 3.8%   |
| Alinma      | 946       | 1,503  | 59.0%  | 1.9%             | 4.6%   |
| NCB         | 5,928     | 6,801  | 14.7%  | 2.7%             | 20.6%  |
| Sector      | 31,477    | 32,954 | 4.7%   | 2.3%             | 100%   |

| Provisions |         |         |        | Market share |         |
|------------|---------|---------|--------|--------------|---------|
| Bank       | 2016-Q4 | 2017-Q4 | Change | 2016-Q4      | 2017-Q4 |
| Riyad      | 761     | 351     | -53.9% | 19.0%        | 11.3%   |
| Aljazira   | 38      | 73      | 91.1%  | 1.0%         | 2.3%    |
| SAIB       | 40      | 31      | -22.5% | 1.0%         | 1.0%    |
| Alawwal    | 745     | 289     | -61.3% | 18.6%        | 9.3%    |
| Fransi     | 636     | 518     | -18.5% | 15.9%        | 16.7%   |
| SABB       | 507     | 442     | -12.8% | 12.7%        | 14.2%   |
| ANB        | 192     | 378     | 96.5%  | 4.8%         | 12.2%   |
| Samba      | 55      | 45      | -17.9% | 1.4%         | 1.5%    |
| Al Rajhi   | 508     | 360     | -29.1% | 12.7%        | 11.6%   |
| Albilad    | 43      | 135     | 213.3% | 1.1%         | 4.4%    |
| Alinma     | 116     | 210     | 81.1%  | 2.9%         | 6.8%    |
| NCB        | 364     | 276     | -24.3% | 9.1%         | 8.9%    |
| Sector     | 4,005   | 3,107   | -22.4% | 100%         | 100%    |
|            |         |         |        |              |         |

| Retail Provisions To bank Marke |         |         |         |            |        |  |
|---------------------------------|---------|---------|---------|------------|--------|--|
| Bank                            | 2016-Q4 | 2017-Q4 | Change  | Provisions | share  |  |
| Riyad                           | 5       | -34     | -771.6% | -9.7%      | -12.1% |  |
| Aljazira                        | -1      | -4      | -234.4% | -5.2%      | -1.4%  |  |
| SAIB                            | 34      | 15      | -54.5%  | 50.0%      | 5.5%   |  |
| Alawwal                         | 126     | -22     | -117.5% | -7.7%      | -7.8%  |  |
| Fransi                          | 25      | 56      | 125.0%  | 10.8%      | 19.8%  |  |
| SABB                            | 194     | 80      | -58.6%  | 18.2%      | 28.5%  |  |
| ANB                             | 69      | -27     | -138.8% | -7.1%      | -9.5%  |  |
| Samba                           | 42      | 20      | -53.0%  | 44.2%      | 7.1%   |  |
| Al Rajhi                        | 375     | 136     | -63.7%  | 37.8%      | 48.3%  |  |
| Albilad                         | -11     | 11      | 197.9%  | 7.9%       | 3.8%   |  |
| Alinma                          | -1      | 0       | 100.0%  | 0.0%       | 0.0%   |  |
| NCB                             | -41     | 50      | 222.5%  | 18.1%      | 17.7%  |  |
| Sector                          | 817     | 282     | -65.5%  | 9.1%       | 100%   |  |

| Corporate Pr | ovisions |         | To Bank | Market     |       |
|--------------|----------|---------|---------|------------|-------|
| Bank         | 2016-Q4  | 2017-Q4 | Change  | Provisions | share |
| Riyad        | 756      | 385     | -49.1%  | 109.7%     | 15.2% |
| Aljazira     | 39       | 77      | 95.2%   | 105.2%     | 3.0%  |
| SAIB         | 6        | 16      | 159.3%  | 50.0%      | 0.6%  |
| Alawwal      | 619      | 311     | -49.8%  | 107.7%     | 12.3% |
| Fransi       | 611      | 462     | -24.4%  | 89.2%      | 18.2% |
| SABB         | 358      | 361     | 0.8%    | 81.8%      | 14.3% |
| ANB          | 123      | 404     | 228.6%  | 107.1%     | 16.0% |
| Samba        | 13       | 25      | 100.7%  | 55.8%      | 1.0%  |
| Al Rajhi     | 133      | 224     | 68.1%   | 62.1%      | 8.8%  |
| Albilad      | 54       | 125     | 130.2%  | 92.1%      | 4.9%  |
| Alinma       | 39       | 0       | -100.0% | 0.0%       | 0.0%  |
| NCB          | 183      | 143     | -21.7%  | 51.9%      | 5.6%  |
| Sector       | 2.935    | 2.532   | -13.7%  | 81.5%      | 100%  |



# **Banks Financial Statements Summary**

| Customer Deposits Market Share |           |           |        |       |       |  |
|--------------------------------|-----------|-----------|--------|-------|-------|--|
| Bank                           | 2016      | 2017      | Change | 2016  | 2017  |  |
| Riyad                          | 156,683   | 154,366   | -1.5%  | 9.4%  | 9.3%  |  |
| Aljazira                       | 51,602    | 50,278    | -2.6%  | 3.1%  | 3.0%  |  |
| SAIB                           | 65,640    | 66,943    | 2.0%   | 3.9%  | 4.0%  |  |
| Alawwal                        | 85,359    | 78,275    | -8.3%  | 5.1%  | 4.7%  |  |
| Fransi                         | 158,458   | 150,954   | -4.7%  | 9.5%  | 9.1%  |  |
| SABB                           | 140,640   | 140,240   | -0.3%  | 8.4%  | 8.4%  |  |
| ANB                            | 135,907   | 136,048   | 0.1%   | 8.1%  | 8.2%  |  |
| Samba                          | 172,076   | 167,988   | -2.4%  | 10.3% | 10.1% |  |
| Al Rajhi                       | 272,593   | 273,056   | 0.2%   | 16.3% | 16.4% |  |
| Albilad                        | 40,235    | 47,783    | 18.8%  | 2.4%  | 2.9%  |  |
| Alinma                         | 80,612    | 89,065    | 10.5%  | 4.8%  | 5.4%  |  |
| NCB                            | 315,618   | 308,942   | -2.1%  | 18.8% | 18.6% |  |
| Sector                         | 1,675,424 | 1,663,937 | -0.7%  | 100%  | 100%  |  |

| Demand Depo | To Bank<br>Deposits | Market<br>Share |        |         |        |
|-------------|---------------------|-----------------|--------|---------|--------|
| Bank        | 2016                | 2017            | Change | Берозіц | Jilaie |
| Riyad       | 77,847              | 81,011          | 4.1%   | 52.5%   | 7.6%   |
| Aljazira    | 25,522              | 24,990          | -2.1%  | 49.7%   | 2.4%   |
| SAIB        | 23,955              | 24,586          | 2.6%   | 36.7%   | 2.3%   |
| Alawwal     | 31,753              | 29,371          | -7.5%  | 37.5%   | 2.8%   |
| Fransi      | 88,526              | 81,474          | -8.0%  | 54.0%   | 7.7%   |
| SABB        | 82,346              | 88,539          | 7.5%   | 63.1%   | 8.3%   |
| ANB         | 65,093              | 71,003          | 9.1%   | 52.2%   | 6.7%   |
| Samba       | 103,678             | 99,546          | -4.0%  | 59.3%   | 9.4%   |
| Al Rajhi    | 245,708             | 251,730         | 2.5%   | 92.2%   | 23.7%  |
| Albilad     | 26,975              | 27,442          | 1.7%   | 57.4%   | 2.6%   |
| Alinma      | 43,560              | 45,316          | 4.0%   | 50.9%   | 4.3%   |
| NCB         | 223,633             | 237,769         | 6.3%   | 77.0%   | 22.4%  |
| Sector      | 1,038,595           | 1,062,777       | 2.3%   | 63.9%   | 100%   |

| <b>Saving Accounts</b> |        | To Bank | Market |          |       |
|------------------------|--------|---------|--------|----------|-------|
| Bank                   | 2016   | 2017    | Change | Deposits | Share |
| Riyad                  | 325    | 366     | 12.7%  | 0.2%     | 2.1%  |
| Aljazira               | 0      | 0       |        | 0.0%     | 0.0%  |
| SAIB                   | 4,074  | 2,175   | -46.6% | 3.2%     | 12.2% |
| Alawwal                | 464    | 403     | -13.1% | 0.5%     | 2.3%  |
| Fransi                 | 619    | 519     | -16.2% | 0.3%     | 2.9%  |
| SABB                   | 7,320  | 6,868   | -6.2%  | 4.9%     | 38.6% |
| ANB                    | 93     | 94      | 0.9%   | 0.1%     | 0.5%  |
| Samba                  | 7,009  | 7,225   | 3.1%   | 4.3%     | 40.7% |
| Al Rajhi               | 0      | 0       |        | 0.0%     | 0.0%  |
| Albilad                | 0      | 0       |        | 0.0%     | 0.0%  |
| Alinma                 | 0      | 0       |        | 0.0%     | 0.0%  |
| NCB                    | 162    | 121     | -25.6% | 0.0%     | 0.7%  |
| Sector                 | 20,066 | 17,770  | -11.4% | 1.1%     | 100%  |

| Time Deposits |         |         |        | To Bank  | Market |
|---------------|---------|---------|--------|----------|--------|
| Bank          | 2016    | 2017    | Change | Deposits | Share  |
| Riyad         | 67,811  | 61,430  | -9.4%  | 39.8%    | 11.9%  |
| Aljazira      | 25,167  | 24,172  | -4.0%  | 48.1%    | 4.7%   |
| SAIB          | 36,678  | 39,309  | 7.2%   | 58.7%    | 7.6%   |
| Alawwal       | 51,208  | 47,388  | -7.5%  | 60.5%    | 9.2%   |
| Fransi        | 65,672  | 64,628  | -1.6%  | 42.8%    | 12.5%  |
| SABB          | 49,386  | 43,861  | -11.2% | 31.3%    | 8.5%   |
| ANB           | 65,004  | 58,204  | -10.5% | 42.8%    | 11.2%  |
| Samba         | 53,408  | 54,884  | 2.8%   | 32.7%    | 10.6%  |
| Al Rajhi      | 21,646  | 15,917  | -26.5% | 5.8%     | 3.1%   |
| Albilad       | 6,497   | 6,623   | 1.9%   | 13.9%    | 1.3%   |
| Alinma        | 36,434  | 42,987  | 18.0%  | 48.3%    | 8.3%   |
| NCB           | 79,010  | 57,974  | -26.6% | 18.8%    | 11.2%  |
| Sector        | 557,921 | 517,378 | -7.3%  | 31.1%    | 100%   |

| Other Deposits |        |        |        | To Bank  | Market |
|----------------|--------|--------|--------|----------|--------|
| Bank           | 2016   | 2017   | Change | Deposits | Share  |
| Riyad          | 10,700 | 11,558 | 8.0%   | 7.5%     | 17.5%  |
| Aljazira       | 913    | 1,116  | 22.2%  | 2.2%     | 1.7%   |
| SAIB           | 934    | 874    | -6.5%  | 1.3%     | 1.3%   |
| Alawwal        | 1,934  | 1,114  | -42.4% | 1.4%     | 1.7%   |
| Fransi         | 3,641  | 4,334  | 19.0%  | 2.9%     | 6.6%   |
| SABB           | 1,588  | 972    | -38.8% | 0.7%     | 1.5%   |
| ANB            | 5,718  | 6,746  | 18.0%  | 5.0%     | 10.2%  |
| Samba          | 7,980  | 6,333  | -20.6% | 3.8%     | 9.6%   |
| Al Rajhi       | 5,240  | 5,409  | 3.2%   | 2.0%     | 8.2%   |
| Albilad        | 6,763  | 13,718 | 102.8% | 28.7%    | 20.8%  |
| Alinma         | 618    | 761    | 23.1%  | 0.9%     | 1.2%   |
| NCB            | 12,813 | 13,078 | 2.1%   | 4.2%     | 19.8%  |
| Sector         | 58,842 | 66,012 | 12.2%  | 4.0%     | 100%   |



# **Banks Financial Statements Summary**

| <b>Total Assets</b> |           |           |        | Market | Share |
|---------------------|-----------|-----------|--------|--------|-------|
| Bank                | 2016      | 2017      | Change | 2016   | 2017  |
| Riyad               | 217,619   | 216,282   | -0.6%  | 9.8%   | 9.7%  |
| Aljazira            | 66,319    | 68,287    | 3.0%   | 3.0%   | 3.1%  |
| SAIB                | 94,249    | 93,796    | -0.5%  | 4.3%   | 4.2%  |
| Alawwal             | 104,990   | 99,870    | -4.9%  | 4.7%   | 4.5%  |
| Fransi              | 203,429   | 192,929   | -5.2%  | 9.2%   | 8.7%  |
| SABB                | 186,056   | 187,615   | 0.8%   | 8.4%   | 8.4%  |
| ANB                 | 170,009   | 171,702   | 1.0%   | 7.7%   | 7.7%  |
| Samba               | 231,489   | 227,611   | -1.7%  | 10.5%  | 10.2% |
| Al Rajhi            | 339,712   | 343,117   | 1.0%   | 15.3%  | 15.4% |
| Albilad             | 53,749    | 63,208    | 17.6%  | 2.4%   | 2.8%  |
| Alinma              | 104,730   | 115,005   | 9.8%   | 4.7%   | 5.2%  |
| NCB                 | 441,491   | 443,866   | 0.5%   | 19.9%  | 20.0% |
| Sector              | 2,213,841 | 2,223,288 | 0.4%   | %100   | %100  |

| Shareholders Equity Market Share |         |         |        |       |       |  |  |  |
|----------------------------------|---------|---------|--------|-------|-------|--|--|--|
| Bank                             | 2016    | 2017    | Change | 2016  | 2017  |  |  |  |
| Riyad                            | 36,973  | 38,623  | 4.5%   | 11.0% | 10.8% |  |  |  |
| Aljazira                         | 8,104   | 8,829   | 9.0%   | 2.4%  | 2.5%  |  |  |  |
| SAIB                             | 13,385  | 14,279  | 6.7%   | 4.0%  | 4.0%  |  |  |  |
| Alawwal                          | 12,663  | 13,600  | 7.4%   | 3.8%  | 3.8%  |  |  |  |
| Fransi                           | 29,699  | 31,661  | 6.6%   | 8.8%  | 8.8%  |  |  |  |
| SABB                             | 31,279  | 33,345  | 6.6%   | 9.3%  | 9.3%  |  |  |  |
| ANB                              | 23,925  | 25,066  | 4.8%   | 7.1%  | 7.0%  |  |  |  |
| Samba                            | 42,545  | 44,682  | 5.0%   | 12.6% | 12.5% |  |  |  |
| Al Rajhi                         | 51,947  | 55,751  | 7.3%   | 15.4% | 15.6% |  |  |  |
| Albilad                          | 7,152   | 7,589   | 6.1%   | 2.1%  | 2.1%  |  |  |  |
| Alinma                           | 19,178  | 20,597  | 7.4%   | 5.7%  | 5.7%  |  |  |  |
| NCB                              | 59,926  | 64,276  | 7.3%   | 17.8% | 17.9% |  |  |  |
| Sector                           | 336,774 | 358,297 | 6.4%   | %100  | %100  |  |  |  |

| Net Investments |         |         |        | To Bank | Market |
|-----------------|---------|---------|--------|---------|--------|
| Bank            | 2016    | 2017    | Change | Assets  | Share  |
| Riyad           | 45,706  | 46,935  | 2.7%   | 21.7%   | 11.0%  |
| Aljazira        | 16,423  | 20,495  | 24.8%  | 30.0%   | 4.8%   |
| SAIB            | 22,448  | 22,734  | 1.3%   | 24.2%   | 5.3%   |
| Alawwal         | 21,294  | 16,734  | -21.4% | 16.8%   | 3.9%   |
| Fransi          | 24,188  | 25,401  | 5.0%   | 13.2%   | 5.9%   |
| SABB            | 29,915  | 27,502  | -8.1%  | 14.7%   | 6.4%   |
| ANB             | 26,165  | 32,958  | 26.0%  | 19.2%   | 7.7%   |
| Samba           | 51,393  | 63,912  | 24.4%  | 28.1%   | 14.9%  |
| Al Rajhi        | 34,033  | 36,401  | 7.0%   | 10.6%   | 8.5%   |
| Albilad         | 3,081   | 5,140   | 66.8%  | 8.1%    | 1.2%   |
| Alinma          | 6,157   | 15,320  | 148.8% | 13.3%   | 3.6%   |
| NCB             | 111,940 | 115,028 | 2.8%   | 25.9%   | 26.8%  |
| Sector          | 392,743 | 428,559 | 9.1%   | 19.3%   | %100   |

| Cash and Cash Equivalent |         |         |        | To Bank | Market |
|--------------------------|---------|---------|--------|---------|--------|
| Bank                     | 2016    | 2017    | Change | Assets  | Share  |
| Riyad                    | 25,829  | 27,876  | 7.9%   | 12.9%   | 8.0%   |
| Aljazira                 | 6,535   | 6,344   | -2.9%  | 9.3%    | 1.8%   |
| SAIB                     | 7,987   | 8,777   | 9.9%   | 9.4%    | 2.5%   |
| Alawwal                  | 8,512   | 17,252  | 102.7% | 17.3%   | 5.0%   |
| Fransi                   | 45,683  | 41,152  | -9.9%  | 21.3%   | 11.9%  |
| SABB                     | 32,340  | 40,365  | 24.8%  | 21.5%   | 11.7%  |
| ANB                      | 23,535  | 18,962  | -19.4% | 11.0%   | 5.5%   |
| Samba                    | 46,944  | 36,227  | -22.8% | 15.9%   | 10.5%  |
| Al Rajhi                 | 68,728  | 58,992  | -14.2% | 17.2%   | 17.0%  |
| Albilad                  | 12,480  | 13,395  | 7.3%   | 21.2%   | 3.9%   |
| Alinma                   | 24,747  | 17,088  | -30.9% | 14.9%   | 4.9%   |
| NCB                      | 62,654  | 59,935  | -4.3%  | 13.5%   | 17.3%  |
| Sector                   | 365,974 | 346,366 | -5.4%  | 15.6%   | %100   |

| Capital Adequacy (Tier 1) |       |       |        |
|---------------------------|-------|-------|--------|
| Bank                      | 2016  | 2017  | Change |
| Riyad                     | 16.3% | 17.3% | 1.0%   |
| Aljazira                  | 15.3% | 16.5% | 1.2%   |
| SAIB                      | 15.9% | 17.3% | 1.4%   |
| Alawwal                   | 13.2% | 16.2% | 3.0%   |
| Fransi                    | 15.8% | 17.5% | 1.8%   |
| SABB                      | 17.6% | 18.7% | 1.1%   |
| ANB                       | 14.6% | 15.6% | 0.9%   |
| Samba                     | 21.8% | 20.6% | -1.2%  |
| Al Rajhi                  | 20.9% | 25.4% | 4.5%   |
| Albilad                   | 14.8% | 13.7% | -1.2%  |
| Alinma                    | 19.9% | 19.9% | 0.0%   |
| NCB                       | 16.9% | 17.7% | 0.7%   |
| Sector                    | 17.6% | 18.8% | 1.2%   |
|                           |       |       |        |

| Capital Adequacy (Tier 2) |       |       |        |                     |  |
|---------------------------|-------|-------|--------|---------------------|--|
| Bank                      | 2016  | 2017  | Change |                     |  |
| Riyad                     | 18.6% | 19.6% | 1.0%   |                     |  |
| Aljazira                  | 19.9% | 20.9% | 1.1%   |                     |  |
| SAIB                      | 18.9% | 20.4% | 1.4%   |                     |  |
| Alawwal                   | 17.6% | 20.3% | 2.7%   |                     |  |
| Fransi                    | 17.8% | 19.4% | 1.6%   |                     |  |
| SABB                      | 19.6% | 21.0% | 1.4%   |                     |  |
| ANB                       | 16.5% | 17.6% | 1.1%   |                     |  |
| Samba                     | 22.5% | 21.1% | -1.3%  |                     |  |
| Al Rajhi                  | 22.0% | 26.6% | 4.6%   |                     |  |
| Albilad                   | 20.1% | 18.5% | -1.6%  |                     |  |
| Alinma                    | 20.5% | 20.8% | 0.2%   |                     |  |
| NCB                       | 19.2% | 20.0% | 0.8%   |                     |  |
| Sector                    | 19.6% | 20.9% | 6.3%   |                     |  |
|                           |       |       |        | albilad-capital com |  |



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