

China Economy & Market



Snapshot of China

People's Republic of China 中華人民共和國

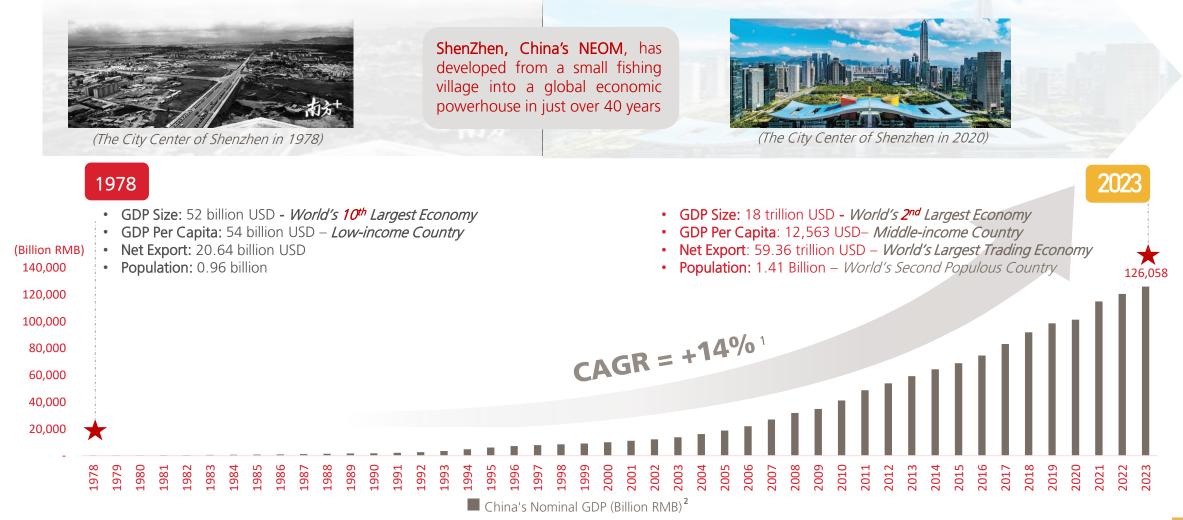
Economy	 GDP: 18 Trillion USD in 2023¹ The World's Second Largest Economy The World's Largest Growth Contributor 	
Capital	Beijing	
Land Area	9.6 million km ²	
Population	1.41 billion ¹	
GDP Per Capita	12,563 USD ¹	
Language	Chinese 中文	AT
Currency	Renminbi (RMB) A Managed Floating Exchange Rate Regime	LAN





China's Economy: World-renowned Achievement

With reform and opening-up (改革開放) starting from 1978, China has developed at a rapid pace.

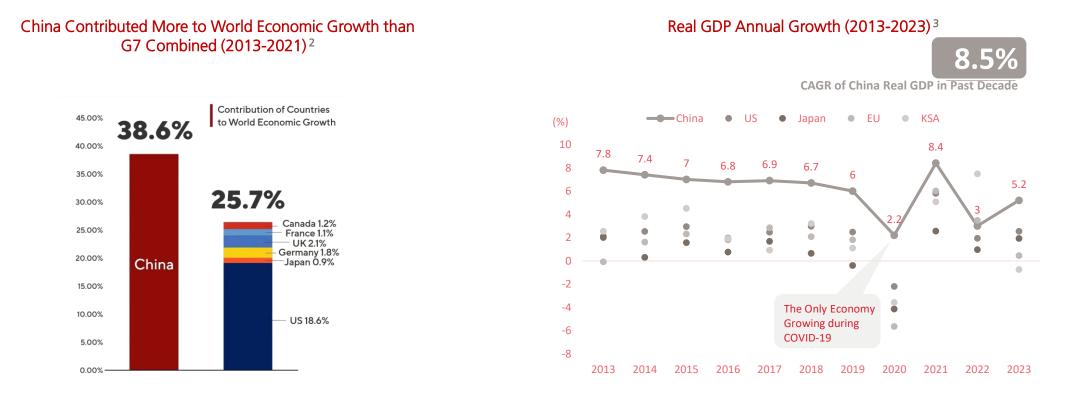


Source: National Bureau of Statistics (NBS). (1) The compounded average growth rate of nominal GDP from 1978 to 2023. (2) 1 Chinese Yuan (CNY) ~ 0.14 US Dollars (USD) as of 24/10/2024.



China: The World's Largest Growth Driver

- China has been the largest contributor of global growth for years, with the average contribution rate of ~30%.
- This trend is expected to continue in next 5 years, with its share (E21%) bigger than all G7 countries combined.¹

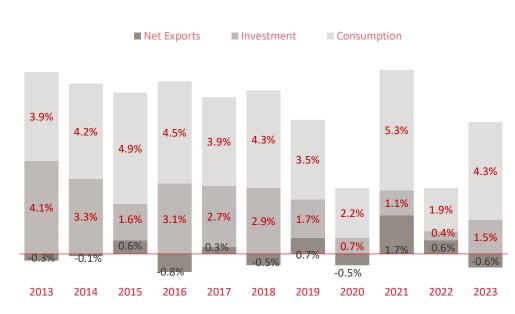


Source: (1) Bloomberg. (2) World Bank. (3) National Bureau of Statistics (NBS), World Bank, KSA=The Kingdom of Saudi Arabia.



5

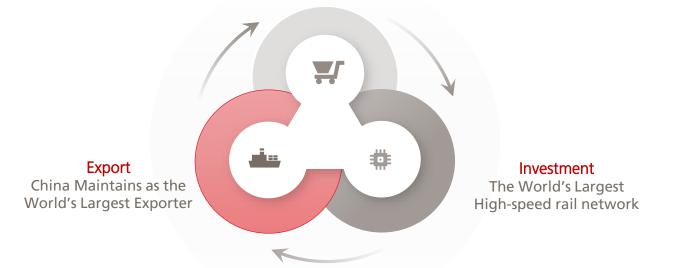
Three Growth Engines Work Together



Distribution of China's Real GDP Growth¹

Consumption

China's total retail sales of consumer goods increased nearly tenfold in 2003-2023





Consumption: The Major Growth Contributor

In 2023, China has been world's second largest consumption market. The contribution of consumption to China's real GDP growth reached 82.5% in 2023, making it the major growth engine of China's economy.¹

Increased Urbanization

In the past 5 years, China's urbanization rate has increased from 60.2% to 65.2%²

Expanding Middle Class Group

China has world's **largest and most growing** middle-income group. The proportion of middle-income population is expected to grow from 35% in 2020 to 50% in 2030, reaching **650** million.³

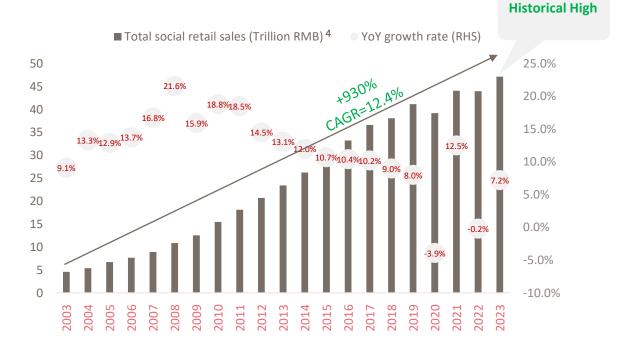
Increasing disposable income

The per capita disposable income surged by **512%** from 1,192 USD in 2003 to 7,288 USD in 2023. The spending power has become stronger and stronger.

Innovative Technology Adoption and Operation Model

Green consumption, digital consumption and healthcare consumption have emerged. China has been No.1 in the world in production and sales of new energy vehicles for 9 consecutive years. China remains world's largest online retail market for 11 consecutive year.²



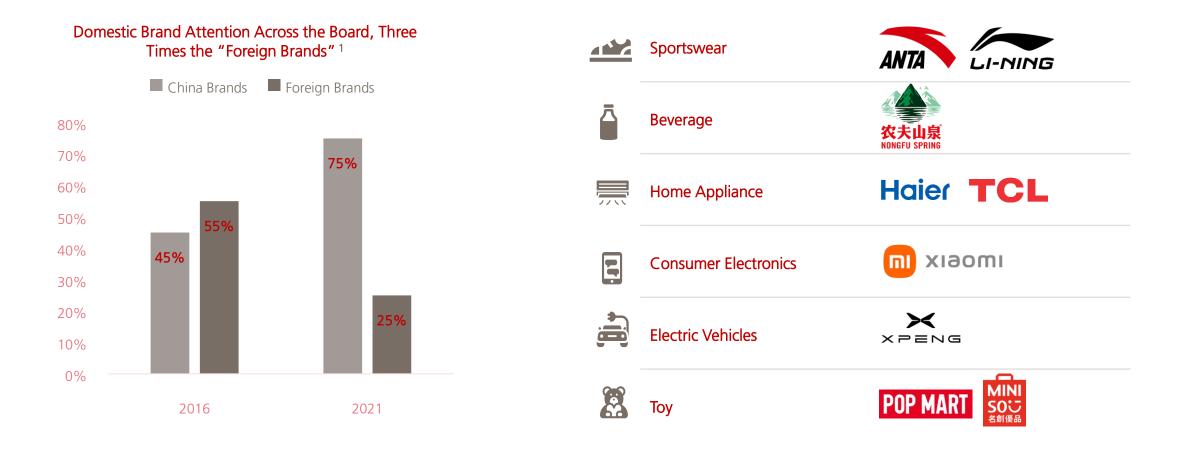


Source: (1) China Government. (2) National Bureau of Statistics (NBS). (3) Development Research Centre of the State Council. (4) 1 Chinese Yuan (CNY) ~ 0.14 US Dollars (USD) as of 24/10/2024.



Consumption: China Domestic Brands Mushroom

The increasing GDP, huge consumer group, increasing household income and rising adoption of innovative technology and operation model have incubated lots of domestic brands.







Export: "Made in China" Sweep the Globe

China, with approximately 17% of the world's population, creates one-third of the world's manufacturing value added. As "The World's Factory", China's manufacturing industry ranks first in the world for 14 consecutive years.¹

Why China can be "The World's Factory"?

Unparalleled supply chain advantage

China has the most complete industrial system in the world, and the output of more than 40% of the 500 major industrial products ranks first in the world. ¹

Demographic advantage

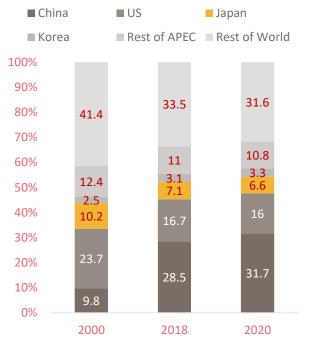
Huge population and high education coverage equip China with enough skilled and hardworking workers, and the labor costs are competitive.

Extensive infrastructure

Developed and world-leading infrastructure guaranteed the electricity, transportation, etc.

Large-scale production capabilities

China's share of global manufacturing value added tripled from 10% in 2000 to 32% in 2020²





Tesla Shanghai becomes world's largest production volume Gigafactory ⁴





China Maintains as World's Largest Exporter

China's trade in goods has ranked 1st in the world for 7 consecutive years, despite geopolitical risks and reshaping global trade structures in recent years.

Global Shares Up Value Chain Upgrade **Diversification and Resilience** China's share of world exports has trended up Geographical diversification of Chinese export China replaced Japan as the world's No. 1 auto in past decades, from the explosive growth in destinations exporter in 2023 globalization, to the resilient growth in trade conflict. China's Export Breakdown by Product¹ Exports breakdown by destination² China's Global Export Share Has Remained Elevated ¹ China Export (Billion USD, RHS) Others 340 Mechanical and Electrical Products ——China Share in Global Exports (LHS) 16% Textiles and Clothing Index, 1Q19=100, sa 3mma EM Asia 290 Motor Vehicles and Auto Parts and Accessories 200 14% US Rest of low 240 100% 180 2024/4-14.4% 90% World 160 12% 80% 190 Before Trade 70% 140 Conflict 2017/12 -60% 10% 12.9% 140 120 50% 59.2% 40% 100 8% 90 30% 20% EU 80 Japan 8.8% 10% 11.2% 6% 40 5.6% 2010-09 2011-11 2013-01 2014-03 2015-05 2015-07 2017-09 2021-03 2022-05 2023-07 60 2006-01 2007-03 2008-05 2009-07 2018-11 2020-01 0% 2018 2023 2020 2021 2019 2022 2023

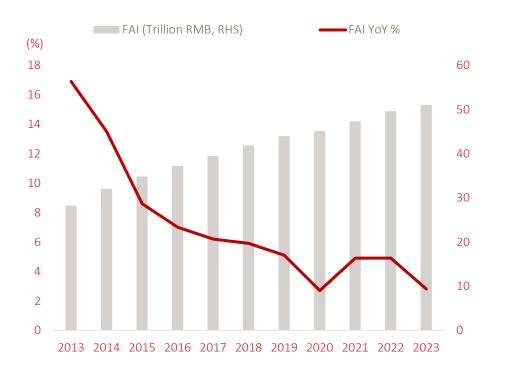
2024



Investment: An Important Engine

Investment played an important role in China's rapid development during the past years. The large-scale capital investment brought new machinery, better technology, and fast-growing infrastructure network to help raise output.

Fixed Asset Investment (FAI) Size and Growth ¹



Example: China's Developed Infrastructure Network in Complex Geographical Terrain



<u>Before 1988:</u>
China did not have any highway.
<u>By the end of 2022:</u>
China's highway length reached 177,000 kilometers, ranking 1st in the world.
<u>By the end of 2023:</u>
China's railway length reached 159,000 kilometers, including 45,000 kilometers of high-speed railways, continuing to rank 1st in the world.²



Will the Trend Continue?

A Rising Debate.....

Q: China undoubtedly has created the growth miracle in the past decades, attracting capital inflow around the world. With the double-digit growth rate fading away in China, people who look for growth are wondering: **Who will be the next China**?



If you are looking for growth, the answer is very simple. The next China is China

By Joe Ngai, Managing partner of Mckinsey & Company in Greater China, Feb 2023

Solution If you think about innovation, you have to think about China. The next China is China.

By Mark Greeven, CEO of IMD (International Institute for Management Development) China, Mar 2024

The next "China" is still China! By Chinese President Xi at the Asia-Pacific Economic Cooperation CEO Summit 2023

China is set for a High-quality Growth Era

China is moving away from an economy that relies heavily on investment and low-cost manufacturing to one that prioritizes high-quality growth.

China's development used to be:

- > Investment-driven
- > Export-driven
- Relying on low-cost manufacturing

High-speed Growth



- Domestic consumption
- ➢ Greater self-sufficiency
- Production of high-end manufacturing
- > Promotion of greener growth

High-quality Growth





China's Equity Market: Too Big to Ignore

Along with the rapid development rate of economy, China's equity market has grown into **world's largest emerging market**, **and second largest equity market**, after the US.



Three Major Stock Exchanges in China

12



Connecting China and the World

Hong Kong is the Primary Choice for Chinese Companies to Seek for Global Capital



Stock Connect Allows Chinese Companies listed in Hong Kong enjoy dual liquidity from both onshore investors and international investors ¹

Stock Connect is a unique collaboration between the Hong Kong, Shanghai and Shenzhen Stock Exchanges. Not only the international investors can trade HK stocks freely, but also the lots of Chinese investors in onshore market, who before did not have easy access to offshore market, can invest in the Stock Connect eligible securities easily.





14

Home of the New Economy Companies

With a focus on new economy innovation, Hong Kong stock market gathered more innovative Chinese companies than onshore market.

- > Many high growth technology Chinese companies have chosen to launch their IPOs or secondary listings in Hong Kong.
- > Many healthcare companies benefiting from the global industry expansion and Chinese rising demand have gone public in Hong Kong.

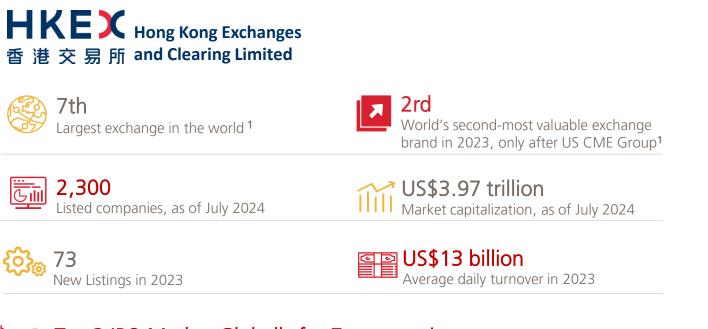


Strong Growth Momentum in New Economy Company Fundraising

Source: HKEX. (1) Total funds raised contribution refers to new economy funds raised as a percentage of total funds raised in that year. (2) Total market cap contribution refers to the market cap of new economy companies listed in a particular year as a percentage of total market cap as of 2023



An Open and International Market to Participate in China's Growth





The World's Largest IPO Fundraising Venue in 2009-2012, 2015

Compared to A-share market, Hong Kong stock market is featured in:

Free flow of capital Onshore market has foreign exchange control

Institutional investors-driven

HK stock market is developed and mature with institutional investors making up the most turnover, while A-share market is more volatile with retail investors-driven.

Larger international investor base

HK stocks can be traded freely by foreign investors, while A-shares only open access to qualified investors or through certain channels.

Thank You



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